



Investor Presentation

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Introduction To Hibiscus Petroleum Berhad

Malaysian Pure Play E&P Company

Part 1

Hibiscus Today

Revenue generating and profitable production operations

Company Snapshot

- Listed in 2011 on the Main Market of Bursa Malaysia.
- Our goal is to grow our business by enhancing production from mature assets safely and profitably in regions of our geographic focus.
- Track record in offshore exploration drilling in Oman (discovery) and in the Bass Strait,
 Australia and drilling of infill production wells in the UK and Malaysia.
- Operator of PSCs in Malaysia and Vietnam: 2011 North Sabah EOR PSC, PM3 CAA PSC, 2012 Kinabalu Oil PSC, Block 46 Cai Nuoc PSC, PM305 PSC, PM314 PSC. Joint operator and owner of the Anasuria Cluster of producing fields in the UK North Sea. Significant cash and profit generating business. We hold development licences in the UK and Australia as operator.
- Shariah Compliant. Constituent of the MSCI Global Small Cap Index, FTSE Bursa Malaysia Mid 70 Index, FTSE4Good Bursa Malaysia Index and FTSE4Good Bursa Malaysia Shariah Index.
- Numerous prestigious awards for safe operations in Malaysia and the UK.



Highlights				
Shares Issued ¹	802,266,528			
Shareholders ¹	> 15,000			
Market Capitalisation ¹	RM 2,069,847,642			
Net Assets ²	RM 2,852.1m			
Cash ²	RM 947.2m			
Total Debt ²	RM 437.4m			

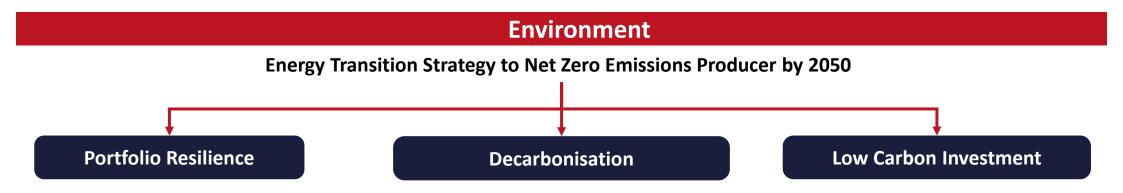


Emeliana Dallan Rice-Oxley, our Independent Non-Executive Director, receiving on behalf of Hibiscus the Silver award in the Green Transition category at The Edge Malaysia ESG Awards 2023.

¹As of 11 January 2024 | ²As of 30 September 2023

Focusing on ESG





Social

Sponsored HPV¹ Screenings to Sabah B40 women

Launched a Thalassemia awareness campaign

Recipient of Health and Safety performance awards

Workforce composition of 99% Malaysian employees

Governance

Continued top 25% placing by ESG² ratings in the FBM³ EMAS Index

Continuously improve reporting disclosure of ESG data

Constituent of FTSE4Good Bursa Malaysia Index and FTSE4Good Bursa Malaysia Shariah Index

Maintained Green Lane Policy status by Bursa Malaysia



Demonstrates our commitment to the United Nations' Sustainable Development Goals (UN SDG) and our response to their call for a Decade of Action

1. HPV - Human papillomavirus

2. ESG - Environment, Social and Governance

3. FBM - FTSE Bursa Malaysia

Energy Transition Roadmap of Hibiscus



Portfolio Resilience

To INCREASE NATURAL GAS reserves in our portfolio of hydrocarbon assets

Explore/acquire/develop gas opportunities within our PSCs and the region

Acquisition of Peninsula Hibiscus' assets increased our portfolio of gas assets to 35%

Legend

Implemented In progress Exploratory

*Estimated numbers based on each project's emission reduction per annum.

Decarbonisation

To DECARBONISE our own assets with primary focus on Peninsula Hibiscus assets as they emit 90% of our emissions



Fuel Switch - continue to install solar and small wind hybrids replacing use of diesel



Phase upgra

Phase 1 - Pilot run on the membrane upgrading project



Reusing and repurposing a decommissioned topside platform



Phase 2 of the membrane upgrades to have a higher selectivity



Debottlenecking project to upgrade compressor for better efficiency and reliability



Explore carbon storage feasibility in PM3 CAA



Indicative Emission Reduction (operational)

= 1.2 million tonnes/annum*
Indicative Emission Reduction (equity)

= 340,000 tonnes/annum*

Low Carbon Investment

To invest in HIGH IMPACT NICHE OPPORTUNITIES that will improve our carbon footprint

Energy efficiency improvement initiatives

Low carbon and renewable energy opportunities

High impact for our region and differentiated from the Northern Latitudes



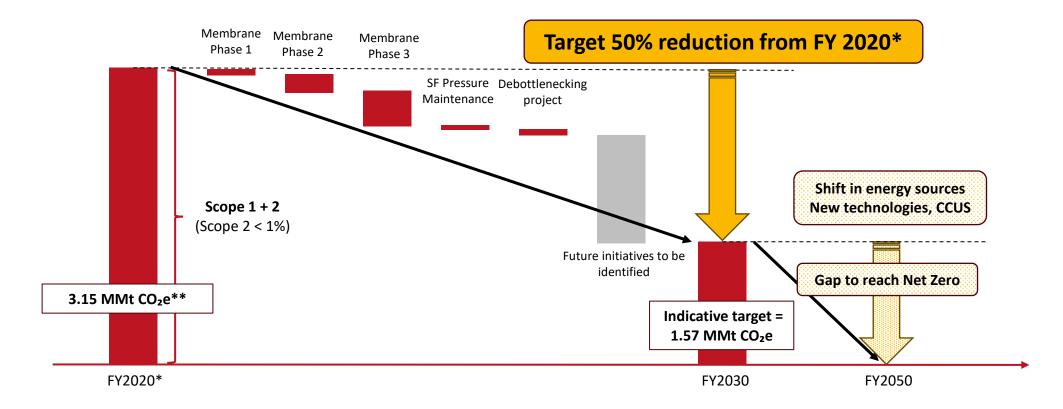
Good returns

Sustainable

High impact

Decarbonisation: Greenhouse Gas (GHG) Reduction , Pathway to 2030





- Membrane Phase 1 which is a pilot run on the membrane upgrade in PM3 has been completed and shows an 80,000 tonnes of CO₂e reduction.
- The success of **Membrane Phase 1** will help us move forward with the implementation of **Membrane Phase 2** later this year.
- Subject to the extension of PM3 CAA, the initiatives would help us reach our GHG emission reduction target of 50% by 2030.

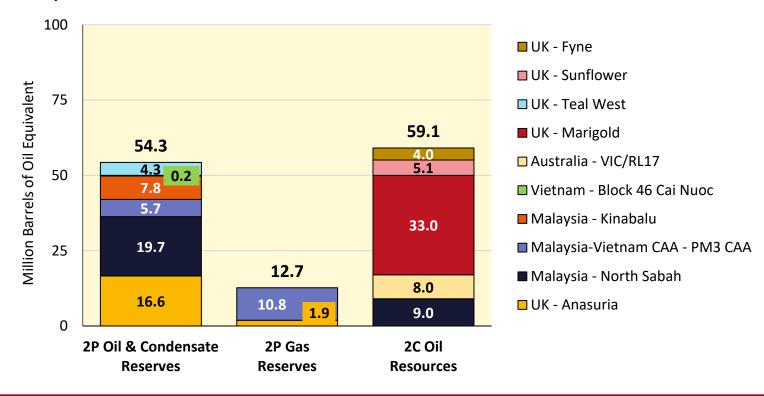
^{*}FY2020 is our baseline year = 8.5 MMt CO₂e (Operational control)

^{**}Equity control emission, MMt = million tonnes

Current Reserves and Resources



• Our net entitlement to 2P oil, condensate and gas reserves as of 1 July 2023 and 2C oil resources as of 1 January 2024 within the licenses in which we have interests are as follows:



67.0 MMboe of 2P reserves and 59.1 MMbbl of 2C contingent oil resources present opportunity for monetisation

Notes:

- ¹ 2P Reserves are as of 1 July 2023 and 2C Resources are as of 1 January 2024.
- ² Anasuria and Teal West 2P Reserves are based on internal estimates.
- North Sabah 2P Reserves and 2C Contingent Resources are based on SEA Hibiscus Sdn Bhd's current estimated net entitlement, based on RPS' report in August 2023.
- ⁴ PM3 CAA, Kinabalu, Block 46 Cai Nuoc 2P Reserves are based on Peninsula Hibiscus Group's current net entitlement, based on RPS' report in August 2022, adjusted for actual production in the 12 months ended 30 June 2023 and and incremental 2P Reserves from new projects.
- ⁵ Sunflower 2C Contingent Resources are based on Anasuria Hibiscus UK Limited's interest and extracted from RPS' report in August 2020.
- ⁶ Marigold and VIC/RL17 2C Contingent Resources are based on internal estimates.
- ⁷ Fyne is pending regulatory extension of the licence.

Refreshed Vision & Mission



LARGE ENOUGH TO BE MATERIAL, SMALL ENOUGH TO BE AGILE

HIGH-PERFORMA Our targ

Vision

To be a **Respected**, **Valuable** and **Responsible** Energy Company

Mission 2022-2026

Our aim is to grow a responsible energy company, using our resources, founded on upstream oil and gas assets and expertise, to optimally build a sustainable business.

Our target is to grow and maintain net production in a band of 35,000 – 50,000 boe/d and our 2P Reserves to 100MMboe by 2026 with gas becoming an increasingly important component of our 2C Resources.

Our aspiration is to become a net zero emissions producer by 2050.

Our focus is to enhance shareholder value whilst always being conscious of the environment and caring for our people and the community.

Mission (2017-2021) People

Vision

To be a Respected and Valuable Independent Oil and Gas Exploration and Production Company

Mission (2017 – 2021)

- 100 MMbbls net 2P (proven and probable) oil reserves/entitlement in existing core asset areas.
- 20,000 bbls/day net oil production

STRONG GOVERNANCE

Leadership Team



BOARD OF DIRECTORS (circa 180 years experience in the O&G industry)

Skills and Experience from a Range of Industries and Sectors

- Technical, commercial and corporate experience particularly in the oil and gas industry
- Finance, accounting and investment banking/management
- Audit and risk
- Business advisory and corporate finance



Zainul Rahim bin Mohd Zain Non-Independent Non-Executive Chairman



Dr Kenneth Gerard Pereira Managing Director



Dato' Sri Roushan Arumugam Non-Independent Non-Executive Director



Thomas Michael
Taylor
Senior Independent
Non-Executive Director



Dato' Dr Zaha Rina binti Zahari Independent Non-Executive Director



Emeliana Dallan Rice-Oxley Independent Non-Executive Director



Zaidah binti Ibrahim Independent Non-Executive Director

KEY MANAGEMENT TEAM (circa 360 years experience in the O&G industry)

Business Builders

- Experience in pioneering oil and gas and public listed companies.
- Held senior management positions in other major O&G and public listed companies.

Proven Success, Experience and Expertise in the Upstream Business

- Fast track project execution and effective project management.
- International experience in exploration, development and production projects of varied complexity and size.

Corporate and Commercial Competency

- Strategic planning and operations, cost optimisation, project monitoring.
- Domestic and cross border corporate exercises, corporate management, audit, corporate finance, securities and oil and gas law.



Yip Chee Yeong Chief Financial Officer



Dr Pascal Hos *Country Head, Malaysia & Vietnam*



Joyce Vasudevan Head, Corporate Finance



Kevin Robinson

VP Project Assurance

& Asset Oversight



Chong Chee Seong

VP Strategic

Ventures



Lim Kock Hooi Group General Counsel



Deepak Thakur *VP Economics and Business Planning*



Stewart McMickle
VP New Ventures



Syarifah Aliza Syed Azauddin VP Corporate Governance



Dr Ambrose Gerard Corray *VP InfoTech & Digitalisation*



Noor Ashiah Yang VP Group Human Capital



Lily Ling
VP Corporate
Development



Lai Wai Peng VP Business Transformation



Nurzalina Jamaluddin VP Low Carbon Ventures



Mohammed Farroukh Abdul Aziz COO, SEA Hibiscus Sdn Bhd

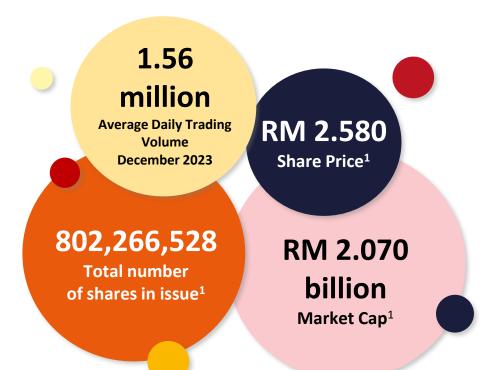


David Jayakumar Richards Head of Subsurface, SEA Hibiscus Sdn Bhd

Shareholder Base



A public company with strong liquidity and a diversified shareholder base



Number of Shares ² (million)	% of Shares	Shareholder Profile
79.12	9.9	Management Team
55.56	6.9	Polo Investments Limited
30.18	3.8	Mettiz Capital
25.66	3.2	EPF
24.48	3.0	Kenanga
396.92	49.4	Other Institutional & Corporate Shareholders
191.19	23.8	Retail Shareholders



- Diversified shareholder base, with no controlling shareholder
- Most large shareholders are involved in or familiar with the O&G industry

Current Portfolio of Assets

Secure and Producing with Development Opportunities

Malaysia

Kuala Lumpur (HQ)

2011 North Sabah EOR PSC

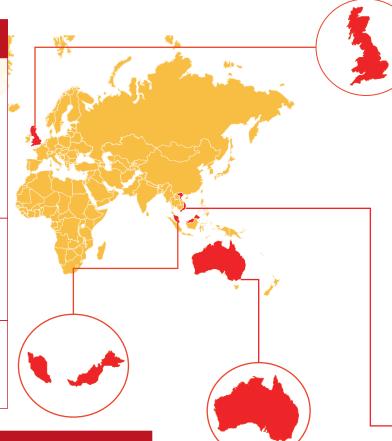
- Producing asset
- Operator
- Partner: PETRONAS Carigali
- 50% participating interest
- Net 2P Oil Reserves: 19.7 MMbbls
- Net 2C Oil Resources: 9.0 MMbbls

2012 Kinabalu Oil PSC

- Producing asset
- Operator
- Partner: PETRONAS Carigali
- 60% participating interest
- Net 2P Oil Reserves: 7.8 MMbbls

PM305/314

- Producing asset
- Operator
- Partner: PETRONAS Carigali
- 60% participating interest



Malaysia-Vietnam CAA*

PM3 CAA PSC

- Producing asset
- Operator
- Partners: PETRONAS Carigali, PVEP
- 35% participating interest
- Net 2P Oil Reserves: 5.7 MMbbls
- Net 2P Gas Reserves: 10.8 MMboe

Notes:

- 1. Stakes represent Hibiscus' direct ownership interest held under subsidiaries.
- 2. Reserves and Resources are as of 1 July 2023.

Australia

VIC/RL17 (West Seahorse)

- Development asset
- Operator
- 100% stake
- Net 2C Oil Resources: 8.0 MMbbls

Anasuria Cluster Producing asset Teal D

United Kingdom

- Joint-operator (except Cook field)
- Partners: Ping Petroleum, Ithaca Energy
- Net 2P Oil Reserves: 16.6 MMbbls
- Net 2P Gas Reserves: 1.9 MMboe

Fyne

- Development asset
- Operator
- Partners: Ping Petroleum, Rapid Oil
- 42.5% stake

Marigold

- Development asset
- Operator
- Partners: Ithaca Energy, Caldera Petroleum
- 61.25% stake
- Net 2C Oil Resources: 33.0 MMbbls

<u>Crown</u>

- Development asset
- Operator
- 100% stake

Teal West

- Development asset
- Operator
- 100% stake
- Net 2P Oil Reserves: 4.3 MMbbls

Blocks 21/19c & 21/20c

- Exploration asset
- Partners: Ping Petroleum, Ithaca Energy
- 19.3% stake

Sunflower

- Development asset
- Operator
- Partner: Caldera Petroleum
- 87.5% stake
- Net 2C Oil Resources: 5.1 MMbbls

Kildrummy

- Development asset
- Operator
- 100% stake



Vietnam

Block 46 Cai Nuoc

- Producing asset
- Operator
- Partner: PVEP
- Net 2P Oil Reserves: 0.2 MMbbls

*CAA

Commercial Arrangement Area

Q1 FY2024 Operational Highlights



		North Sabah	Anasuria Cluster	Peninsula Hibiscus Group ¹	Total or Average
Average uptime	%	83	89	78	-
Average gross oil & condensate production	bbl/day	12,774	5,906	24,801	43,481
Average net oil & condensate production	bbl/day	4,611	1,970	5,755	12,336
Average gross gas export rate ²	boe/day	-	1,188	28,635	29,823
Average net gas export rate ²	boe/day	-	250	7,531	7,781
Average net oil, condensate and gas production rate	boe/day	4,611	2,220	13,286	20,117
Total oil & condensate sold	bbl	549,134	203,194	658,774	1,411,102
Total gas exported (sold)	MMscf	-	138	3,585	3,723
Total oil, condensate & gas sold	boe	549,134	226,214	1,256,263	2,031,611
Average realised oil & condensate price	USD/bbl	97.03	97.24	96.76	96.94
Average gas price	USD/Mscf	-	9.44	6.13	-
Average realised oil, condensate & gas price	USD/boe	97.03	93.11	68.24	78.79
Average production OPEX per boe ³	USD/boe	24.13	27.22	15.50	-
Average net OPEX per boe ⁴	USD/boe	34.02	27.22	26.04	-

2.0 MMboe of oil, condensate & gas sold in the Current Quarter

² Conversion rate of 6,000scf/boe

Net oil, condensate and gas production (based on net entitlement)

Abbreviation	Defi	niti

bbl barrels boe

barrels of oil equivalent MMscf million standard cubic feet Mscf

¹ Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets include 2012 Kinabalu Oil PSC, PM3 CAA PSC, PM305 PSC, PM314 PSC and Block 46 Cai Nuoc PSC

³ This is computed based on gross production OPEX divided by gross oil, condensate and gas production

⁴ This is computed as follows: Net production + net development OPEX (based on working interest)

Leadership Team Visits to PM3 CAA PSC



8 March 2023

Dr Kenneth Pereira Managing Director

Joyce Vasudevan Head, Corporate Finance



4 April 2023

Deepak Thakur VP Economics & Business Planning

Noor Ashiah Yang VP Group Human Capital

Lily Ling VP Corporate Development



6-8 June 2023

Yip Chee Yeong CFO

• Lim Kock Hooi Group General Counsel



Planned Exploration Drilling in Malaysia



- Four exploration targets are being pursued in East and West Malaysia.
- Targets in North Sabah:
 - South Furious Ungu
 - South Furious Ungu ST
 - South Furious Merah

- Target in the PM3 CAA area:
 - Bunga Aster
- Exploration drilling commenced with the East Malaysian targets on 29 October 2023.
- The targets are near-field, close to existing infrastructure and if successful could be material.
- The PV DRILLING III jack-up rig will be used for this exploration drilling.



Newsboard



Thalassaemia Awareness Campaign Awards & Closing Ceremony

On 7 December 2023, Hibiscus together with the Ministries of Health and Education, took part in the awards and closing ceremony of the NowyouSEEme 3.0 Thalassaemia awareness campaign. Awards were given out to the best schools and pupils who participated in the campaign.



The Edge Malaysia ESG Awards 2023

On 6 November 2023, we were awarded Silver in the Green Transition category at The Edge Malaysia ESG Awards 2023.

The Edge Malaysia works with Bursa Malaysia and FTSE Russell to recognise best-performing PLCs in the ESG space in Malaysia using FTSE Russell's methodology. The Green Transition Award aims to honour PLCs that are classified under the Primary Impact Subsectors by FTSE Russell and the awards are given to the PLCs with the highest environmental pillar score.

Fyne Development

Anasuria Hibiscus UK Limited (AHUK), our indirect wholly-owned subsidiary, entered into discussions with Rapid Oil to develop Licence P2451, containing the Fyne field, via the Anasuria FPSO (located approximately 18 km away). AHUK and Ping Petroleum each acquire 42.5% of the Fyne field (with AHUK as Operator) and Rapid Oil retaining 15%.

Following NSTA approval on 11 October 2023, the farm-in was subsequently duly completed.

Share Consolidation Approved by Shareholders

At an EGM held on 5 October 2023, Hibiscus shareholders approved the share consolidation of every 5 existing Hibiscus shares into 2 consolidated shares.

The share consolidation was completed on 20 October 2023.



Hibiscus and Dagang Nexchange in North Sea deal

PETALING JAYA: Hibiscus Petroleum Bhd and Dagang Nexchange Bhd (DneX) have agreed to a "farm-in agreement" for

	1	Extraordina	FROLEUM BERHA 798322-P) ry General Meeting bsite at https://tiih.online	AD		Арре
		On 05-Octob	ber-2023 at 09:30AM			
		Result O	n Voting By Poll			
Resolution(s)	Vote Fo	r	Vote Again	nst	Total Vot	es
Resolution(s)	Vote Fo No of Units	r %	Vote Again	nst %	Total Vot	es %



Portfolio of Assets – Malaysia-Vietnam CAA

PM3 Commercial Arrangement Area Production Sharing Contract

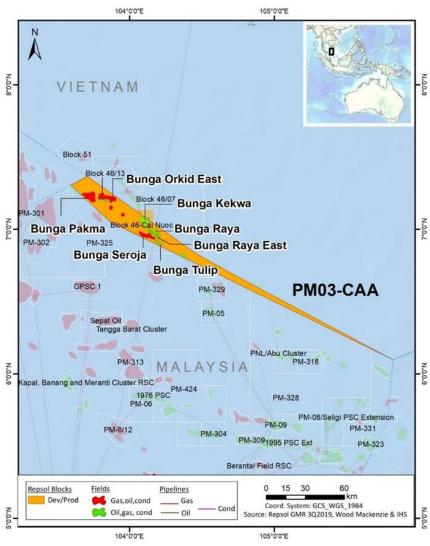
Part 2

Overview of PM3 CAA PSC



Production Offshore within Malaysia-Vietnam Commercial Arrangement Area

Asset details	 Well-understood reservoir with long production history Contains six fields: Bunga Orkid, Bunga Pakma in the North and Bunga Kekwa, Bunga Raya, Bunga Seroja and Bunga Tulip in the South. PM3 CAA is the only source of gas and critical to energy for Southwest Vietnam Low cost producing asset with material future developments Alignment since offtake provider is also partner in asset
Location	 Malay Basin, Commercial Arrangement Area (CAA) between Malaysia and Vietnam
Water depth	■ ~56 m
Operator	Hibiscus Oil & Gas Malaysia Limited (35%)
Partners	■ PETRONAS Carigali (35%), PVEP (30%)
Production start-date	■ 1997
Net 2P Reserves	Oil & Condensate: 5.7 MMbblGas: 64.8 Bscf
PSC expiry	 2027 (extended in 2016 by 10 years)
Sale of Oil/Gas	 Oil & Condensate sold through a marketing agreement with PETCO Trading Labuan Company Ltd Gas sold to PETRONAS & PetroVietnam



Operating Performance Metrics



		Unit	Jul – Sep 2023 ¹	Apr – Jun 2023	Jan – Mar 2023	Oct – Dec 2022
	Average uptime	%	83	96	92	91
•	Average gross oil & condensate production	bbl/day	18,228	21,535	17,419	15,095
	Average net oil & condensate production	bbl/day	2,807	3,609	3,344	2,610
	Average gross gas export rate	boe/day	28,635	33,003	32,379	31,067
	Average net gas export rate	boe/day	7,531	8,010	7,836	7,114
	Average net oil, condensate & gas production rate	boe/day	10,338	11,619	11,180	9,725
	Total oil & condensate sold	bbl	364,900	276,633	283,631	187,671
	Total gas sold	MMscf	3,585	4,279	4,230	3,767
	Average realised oil & condensate price	USD/bbl	91.78	86.18	87.03	90.34
	Average realised gas price	USD/Mscf	6.13	5.25	4.87	4.71
•	Average production OPEX per boe ²	USD/boe	14.33	11.41	9.50	14.68
	Average net OPEX per boe ³	USD/boe	23.90	19.04	15.24	24.56

<u>Abbreviation</u>	<u>Definition</u>
bbl	barrels
boe	bbl of oil equivalent
Mscf	thousand scf
MMscf	million scf

¹ Figures for the period July 2023 to September 2023 are provisional and may change subject to the PSC Statement audit and PETRONAS's review

² This is computed based on gross production OPEX divided by gross oil, condensate and gross production

This is computed as follows: Net production + net development OPEX (based on working interest)

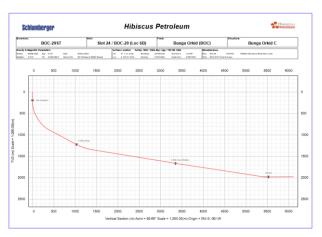
Net oil, condensate and gas production (based on net entitlement)

Recent Awards & Achievements





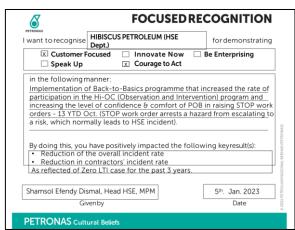
Malaysia Upstream Awards 2023 — Awarded SILVER Awards for HSSE Excellence and Project Delivery Excellence categories.



Completed the drilling of a 7km well (BOC-29) in March 2023 - the **longest in Malaysia**, currently producing 3,000 bpd of oil.



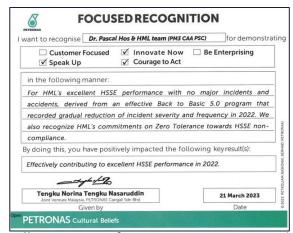
Malaysia Upstream Awards 2022 – Awarded the BRONZE award for Project Delivery Excellence for tremendous performance and successful delivery of the H4 Development Facilities Project despite the unprecedented Covid-19 pandemic and volatile market conditions.



Focused Recognition — Awarded for the Back-to-Basics programme that increased the rate of participation in the Hibiscus Observation and Intervention (Hi-OC) programme.



Successful in Increasing Production to Meet High Gas Demands – Awarded in March 2022 for increasing gas production from PM3 CAA to meet higher gas demands in February 2022.



Excellent HSSE Performance in 2022 – Awarded for no major accidents and incidents and commitment on zero tolerance towards HSSE non-compliance



Portfolio of Assets – Malaysia

2012 Kinabalu Oil Production Sharing Contract

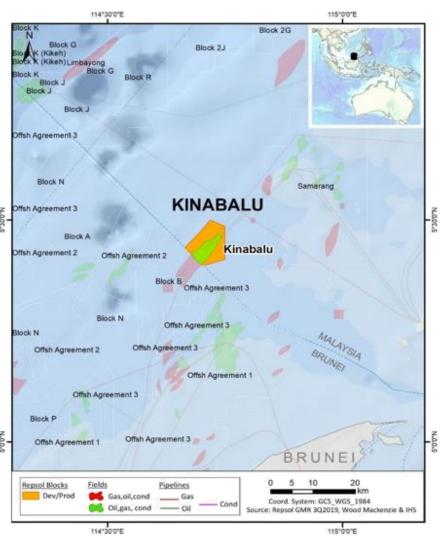
Part 3

Overview of 2012 Kinabalu Oil PSC

Production Offshore Sabah, Malaysia

Asset details	 Kinabalu Main Producing Field Kinabalu East Producing Field Kinabalu Far East Producing Field Proximity to North Sabah PSC; synergies potential Favourable fiscal terms (PVB) Low risk asset in benign shallow water environment Low-cost liquids producing asset Ongoing redevelopment projects Discovered by Sabah Shell Petroleum in 1989 with the KN-1 exploration well. 		
Location	 Offshore Sabah, Malaysia 		
Project area	■ 71km ²		
Water depth	■ ~ 56 m		
Operator	 Hibiscus Oil & Gas Malaysia Limited (60%) 		
Partner	■ PETRONAS Carigali (40%)		
Production start-date	1 997		
Net 2P Reserves	Oil: 7.8 MMstb		
PSC expiry	■ 2032		
Sale of Oil	 Oil sold through a marketing agreement with PETCO Trading Labuan Company Ltd from Labuan Crude Oil Terminal 		





Operating Performance Metrics



	Unit	Jul – Sep 2023 ¹	Apr – Jun 2023	Jan – Mar 2023	Oct – Dec 2022
Average uptime	%	68	67	85	86
Average gross oil production	bbl/day	5,986	6,519	7,035	8,286
Average net oil production	bbl/day	2,694	2,602	2,343	2,728
Total oil sold	bbl	287,701	200,000	312,320	288,106
Average realised oil price	USD/bbl	103.16	80.50	91.49	106.83
Average production OPEX per bbl ²	USD/bbl	23.41	16.81	14.14	17.74
Average net OPEX per bbl ³	USD/bbl	30.95	25.96	21.96	32.58

<u>Abbreviation</u>	Definition
bbl	barrels

¹ Figures for the period July 2023 to September 2023 are provisional and may change subject to the PSC Statement audit and PETRONAS's review

² This is computed based on gross production OPEX divided by gross oil production

This is computed as follows: Net production + net development OPEX (based on working interest)

Net oil production (based on net entitlement)



Portfolio of Assets – Malaysia

2011 North Sabah Enhanced Oil Recovery Production Sharing Contract

Part 4

Overview of the North Sabah PSC

Production Offshore Sabah, Malaysia

	50% interest in the 201	.1 North Sabah EOR PSC:
	St Joseph	Producing Field
	South Furious	Producing Field
Asset details	■ SF 30	Producing Field
	Barton	Producing Field
	 All associated equip 	ment and assets related to the PSC

including the Labuan Crude Oil Terminal

Location • 33km offshore Kota Kinabalu, Sabah

Asset Acquisition Completion Date

31 March 2018

Water depth ■ 18 – 60m

Operator ■ SEA Hibiscus (50%)

Partner ■ PETRONAS Carigali (50%)

2040

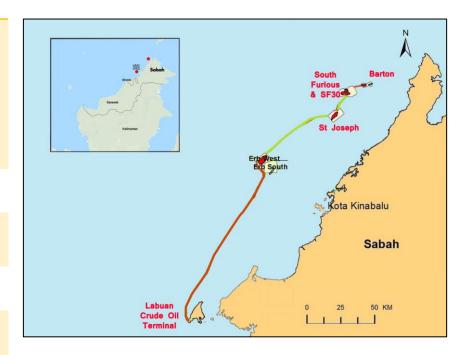
Production start-date • 1979

Safety Award

PSC expiry

 Awarded the MSOSH OSH Gold Class 1 Award for 2018 under the category of Petroleum, Gas, Petrochemical & Allied Sectors for the St Joseph Platform by the Malaysian Society for Occupational Safety and Health. Won the same award for 2017.





	Units	Total
Remaining Reserves (2P) 1	MMstb*	19.7
Contingent Resources (2C) 1	MMstb	9.0
Platforms/Structures		20
Wells ²	_	146

^{*} Million stock tank barrels.

¹ North Sabah 2P Reserves and 2C Contingent Resources are based on SEA Hibiscus Sdn Bhd's current estimated net entitlement, based on RPS Energy Consultants Limited's report dated August 2023.

² As of January 2021

Sale of North Sabah Crude Oil



Trades at a significant premium to the Brent crude oil benchmark

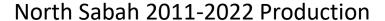
- The Labuan Crude Oil Terminal (LCOT) is a storage and offloading facility for crude oil produced from our North Sabah asset, as well as from three neighbouring PSCs.
- LCOT, which is operated by SEA Hibiscus, processes approximately 50,000 barrels of oil a day.
- Whilst we produce oil daily, we sell our oil in cargoes from LCOT. SEA Hibiscus has entered into an offtake agreement for the sale of its entitlement of crude oil with Trafigura Pte Ltd.

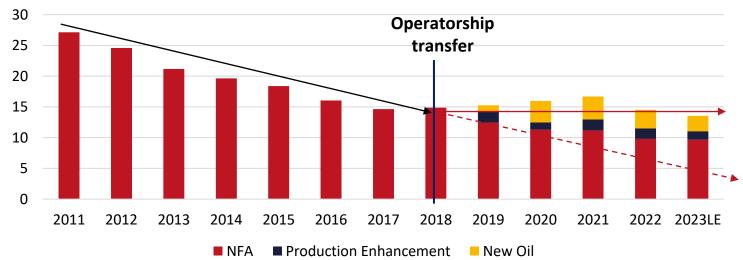


Labuan Crude Oil Terminal

North Sabah Asset Acquisition and Transformation



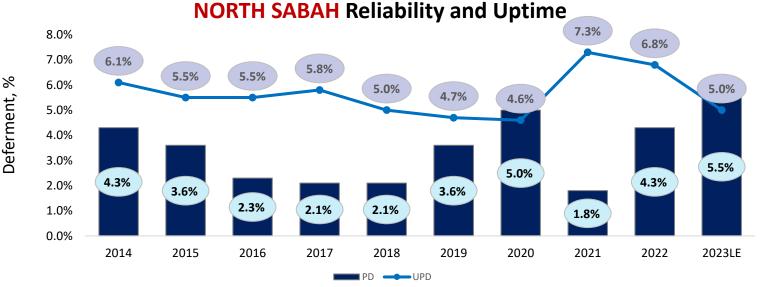




Injector wells successfully drilled in 2019-2020.

10 Oil Producers and 1 Water

- First well drilled within 14 months of operatorship transfer.
- Arrested sharp decline in production through developments and active production enhancement campaigns.
- High focus on maintaining uptime performance, with expectations to return to pre-Covid reliability.
- Prioritisations in safety and integrity maintenance investments, in line with projected extensions in facilities life end.



Operating Performance Metrics



	Unit	Jul – Sep 2023 ¹	Apr – Jun 2023	Jan – Mar 2023	Oct – Dec 2022
Average uptime	%	83	94	95	92
Average gross oil production	bbl/day	12,774	13,728	14,821	14,779
Average net oil production	bbl/day	4,611	4,729	4,882	4,626
Total oil sold	bbl	549,134	350,845	299,907	538,301
Average realised oil price ²	USD/bbl	97.03	82.77	83.02	98.09
Average production OPEX per bbl ³	USD/bbl	24.13	24.68	15.67	18.50
Average net OPEX per bbl ⁴	USD/bbl	34.02	37.61	23.83	27.09

<u>Abbreviation</u>	Definition
bbl	barrels

¹ Figures for the period July 2023 to September 2023 are provisional and may change subject to the PSC Statement audit and PETRONAS's review

The average realised oil price represents the weighted average price of all Labuan crude sales from SEA Hibiscus

³ This is computed based on gross production OPEX divided by gross oil production

This is computed as follows: Net production + net development OPEX (based on working interest)

Net oil production (based on net entitlement)

Recent Awards & Achievements





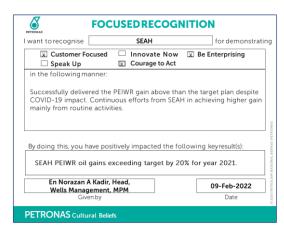
10 Million Manhours LTI-free for the North Sabah PSC achieved on 28 May 2023.



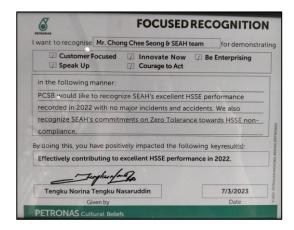
5 Star Rating Award given to Labuan Crude Oil Terminal by the Chief Government Security Office, commending the high commitment and priority towards safety and security in protecting national interests and for being one of 15 national assets receiving a 5-star award.



Malaysia Upstream Awards – Awarded for Best Emerging Petroleum Arrangement Contractor, GOLD award for Well Excellence Category, and BRONZE award for Drilling Excellence Category.



Successful Delivery of Production Enhancement Gains — Awarded for successful production enhancement gains of 20% above the target plan for the 2021 calendar year, despite the impact from COVID-19.



Excellent HSSE Performance in 2022 – Awarded for no major accidents and incidents and commitment on zero tolerance towards HSSE non-compliance.



Portfolio of Assets – United Kingdom

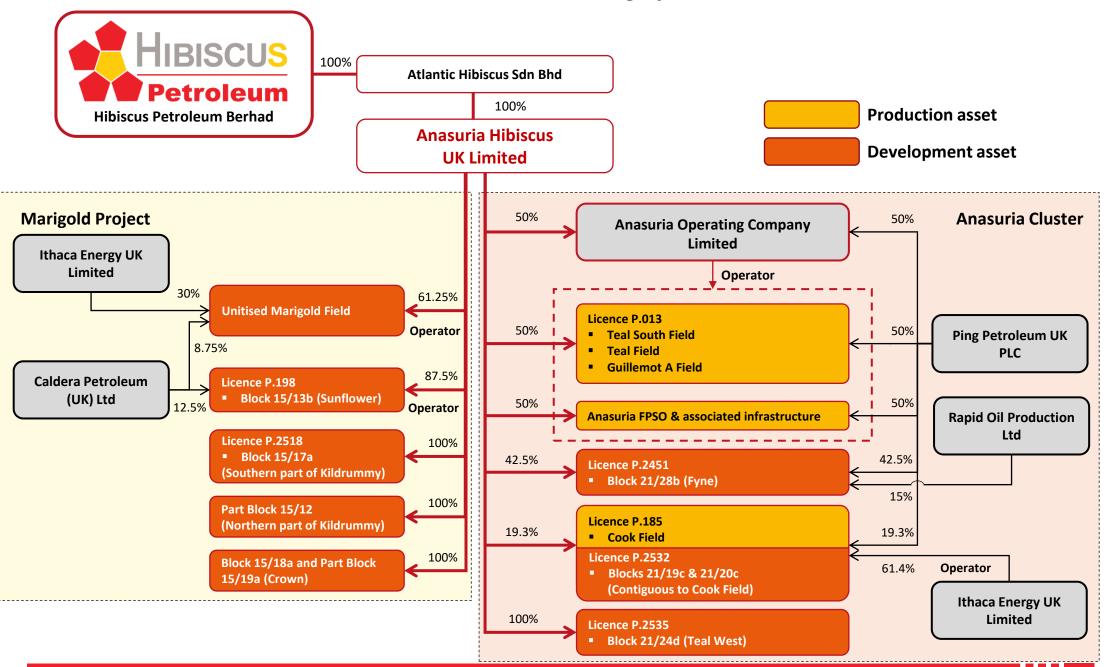
The Anasuria Cluster

Part 5

Overview of UK Portfolio



Direct access to cashflows and located in an established legal jurisdiction

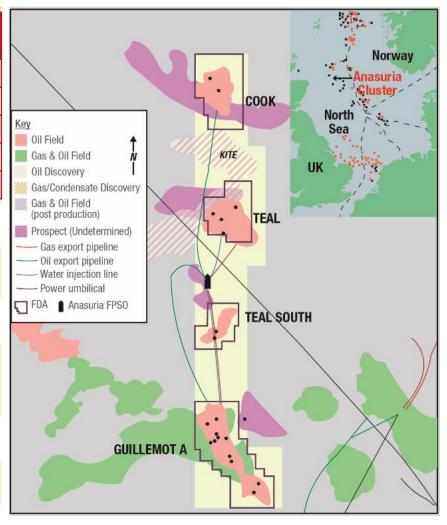


Overview of the Anasuria Cluster





	Asset Name	Asset Type	Hibiscus' Stake	Operator
	Guillemot A	Producing Field	50%	AOC
Asset details	Teal	Producing Field	50%	AOC
	Teal South	Producing Field	50%	AOC
	Cook	Producing Field	19.3%	Ithaca
	Anasuria FPSO	FPSO	50%	AOC
Location	■ 175 km east of	■ 175 km east of Aberdeen, UK North Sea		
Asset Acquisition Completion Date	■ 10th March 2016			
Water depth	■ ~94 m			
Operator	 Hibiscus is a joint-operator via the Anasuria Operating Company Ltd ("AOC"), a Joint-Operating Company between Hibiscus (50%) and Ping (50%) 			
Partners	■ Ithaca Energy, Ping Petroleum			
Net 2P Reserves	■ 16.6 MMbbls (as of 1 July 2023)¹			
Production Life	 Producing since 1996. Economic life up to 2035² 			
Safety Award	 Anasuria awarded Order of Distinction from the Royal Society for the Prevention of Accidents (ROSPA), United Kingdom for 24 consecutive annual gold awards. 			



¹ Anasuria 2P Reserves are based on internal estimates

² Subject to investment, OPEX, oil price and 2P reserves

Sale of Anasuria Crude Oil



Transparent marketing and reporting of our UK crude oil offtakes by BP Oil

- Anasuria Hibiscus has entered into a long-term offtake and marketing agreement for the sale of crude oil with BP Oil International Limited ("BPOI").
- Whilst we produce oil daily, we sell our oil in cargoes.
- Using their global marketing network, BPOI identifies a potential customer for our oil, locks in a competitive price for the cargo and arranges the 'lifting' of the oil via tanker to the client refinery.



Tanker offloading at Anasuria FPSO

Operating Performance Metrics



	Unit	Jul – Sep 2023	Apr – Jun 2023	Jan – Mar 2023	Oct – Dec 2022
Average uptime	%	89	97	96	92
Average net oil production rate	bbl/day	1,970	2,231	2,407	2,699
Average net gas export rate @	boe/day	250	258	292	311
Average net oil equivalent production rate	boe/day	2,220	2,489	2,699	3,009
Total oil sold	bbl	203,194	192,929	202,769	185,869
Total gas exported (sold)	MMscf	138	141	158	171
Average realised oil price	USD/bbl	97.24	74.73	74.81	82.56
Average gas price	USD/Mscf	9.24 [∞] /10.74 [#]	10.79°/11.37#	24.61 [∞] /23.79 [#]	32.23∞/35.78#
Average production OPEX per boe ¹	USD/boe	27.22	19.08	24.18	18.67

<u>Abbreviation</u>	<u>Definition</u>
bbl	barrels
boe	bbl of oil equivalent
scf	standard cubic feet
Mscf	thousand scf
MMscf	million scf

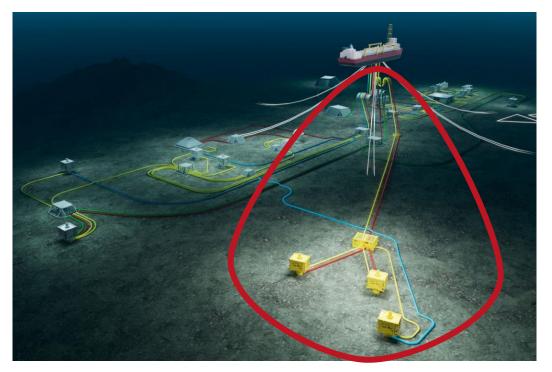
¹ This is computed based on gross production OPEX divided by gross oil and gas production
 @ Conversion rate of 6,000 scf per boe
 ∞ For Cook field.
 # For Guillemot A, Teal and Teal South Fields.

Anasuria Cluster – Further Opportunities



Teal West Tieback & Hub Strategy

- Hibiscus has been investigating opportunities to extend the economic life, unlock value and maximise recovery from stranded oil discoveries around the Anasuria FPSO.
- The License Agreements were executed for 70% interest in Licence P2535 (Block 21/24d, containing the Teal West discovery) and 19.3% interest in Licence P2532 (Block 21/19c and Block 21/20c), contiguous to the Cook field. These Blocks were offered as part of the 32nd Offshore Licensing Round launched by the UK North Sea Transition Authority (NSTA) in July 2019.
- On 8 July 2022, NEO Energy advised Anasuria Hibiscus of its intention to withdraw from Licence P2535. The transfer of NEO Energy's 30% interest was completed on 12 October 2022 and Anasuria Hibiscus now has a 100% interest in the licence.
- The base development plan for the Teal West field is to drill an oil producer well followed by the drilling of a water injector well approximately 12 to 18 months after First Oil. The Teal West field is planned to be produced to the Anasuria FPSO – about 4km away – where the well fluids will be processed and exported via the Anasuria infrastructure.
- The Environmental Statement (ES) was approved on 7 July 2023, with the Field Development Plan (FDP) approved on 1 August 2023. The internal Final Investment Decision (FID) was taken on 23 September 2023.
- First oil from the Teal West field is expected by mid 2025.



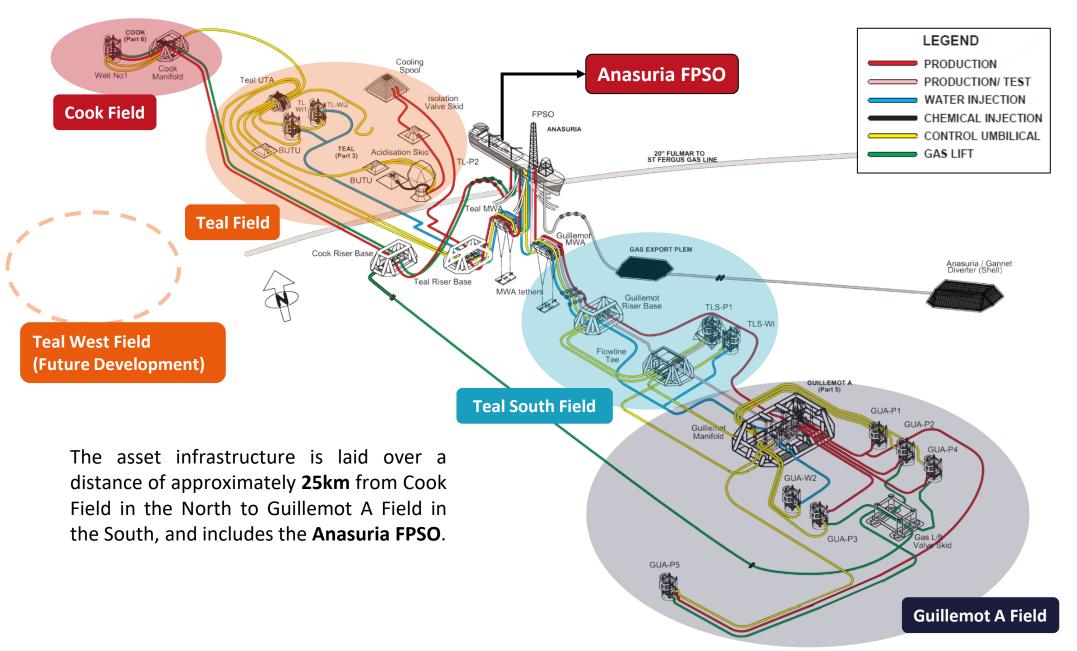
Teal West Tie-back to Anasuria FPSO

Fyne

- Anasuria Hibiscus entered into discussions with Rapid Oil Production Ltd to develop Licence P2451, containing the Fyne field, via the Anasuria FPSO (located approximately 18km away). These discussions concluded with Anasuria Hibiscus UK and Ping Petroleum each farming-in for 42.5% of the Fyne field (with Anasuria Hibiscus as Operator) and Rapid Oil retaining 15% of Fyne.
- Following NSTA approval on 11 October 2023, the farm-in was subsequently duly completed. The plan is to submit a Concept Select Report to the NSTA by end 2023 with the subsequent submission of the FDP and ES in CY2024.

Schematic of Field Layout and Infrastructure





Recent Awards & Achievements





Gold Award

Awarded by the Royal Society for the Prevention of Accidents (ROSPA) for calendar year 2022 health and safety performance of the Anasuria FPSO facility – 24th consecutive annual award

Order of Distinction

Awarded by ROSPA for 24 consecutive Gold Awards



Eight years without a Lost Time Incident on the Anasuria FPSO achieved on 6 October 2023



Portfolio of Assets – Vietnam

Block 46 Cai Nuoc

Part 6

Overview of Block 46 Cai Nuoc PSC

HIBISCUS Petroleum

Production Offshore Malaysia-Vietnam

Asset details	 Block 46 lies in Vietnamese waters adjacent to the PM3 CAA and contains the producing Cai Nuoc field and the undeveloped Hoa Mai field. Cai Nuoc is an extension of the East Bunga Kekwa field and was unitised with East Bunga Kekwa in 2000, forming the East Bunga Kekwa – Cai Nuoc unit field. The field is tied back to PM3 CAA's facilities, with first oil being produced in 2003.
Location	 Northeast Malay Basin
Project area	■ 82km²
Water depth	■ ~ 54 m
Operator	Peninsula Hibiscus (70%)
Partner	■ PVEP (30%)
Production start-date	2003
Net 2P Reserves	Oil: 0.2 MMbbl
PSC expiry	■ 2027





Portfolio of Assets – United Kingdom

Marigold & Sunflower

Part 7

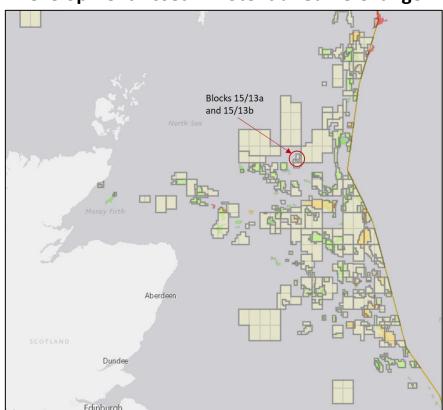
United Kingdom: Marigold & Sunflower



Asset Type	Development asset
Location	 250km northeast of Aberdeen, UK
Project area	■ 82km ²
Water depth	■ ~ 140 m
Operator	 Anasuria Hibiscus UK Limited (AHUK)
Partners	 Ithaca Energy UK Limited (30% interest in Marigold) Caldera Petroleum (UK) Ltd (8.75% interest in Marigold, 12.5% interest in Sunflower)
2C Resources	Marigold Oil: 33.0 MMbblSunflower Oil: 5.1 MMbbl
Asset details	61.25% interest in Marigold87.5% interest in Sunflower

	Contingent Oil Re	sources (MMstb)			
	2C				
	Gross	Net			
Marigold	53.8	33.0			
Sunflower	5.8	5.1			
Total		38.1			

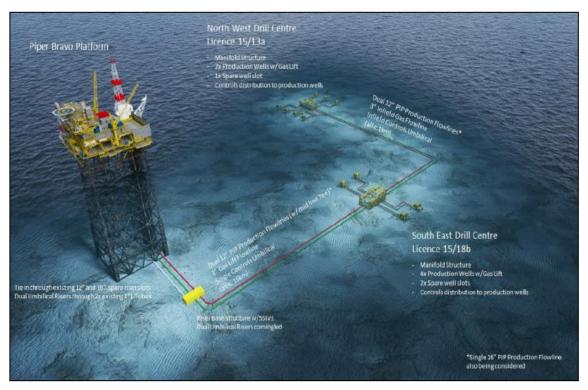
Development Asset: A Potential Game Changer

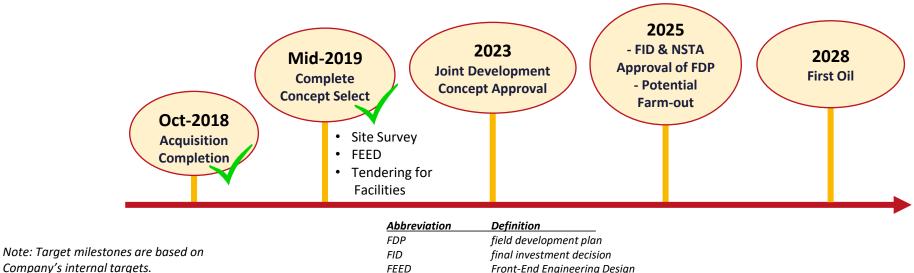


Target Development Milestones



- AHUK has been pursuing the development of the Marigold and Sunflower fields in Licence P198 since early 2019.
- In November 2021, the NSTA requested that AHUK work with Ithaca Energy Limited, holder of Licence No. P2158 (Block 15/18b) which is adjacent to the Marigold field and contains the Yeoman discovery, and jointly develop the resources found in both licences via a tieback to the Piper B platform.
- In September 2023, a Unitisation and Unit Operating Agreement (UUOA) between AHUK, Ithaca and Caldera was signed, with AHUK being operator.
- The development of the Sunflower and Kildrummy discoveries are planned as tiebacks to the Marigold infrastructure in subsequent project phases.





North Sea Transition Authority

NSTA

Marigold – Further Opportunities



Kildrummy Discovery

On 19 January 2021, AHUK executed the Licence Agreement for 100% interest in Block 15/17a, containing the southern part of the Kildrummy discovery, located 8km from Marigold and is hoped that the Kildrummy discovery may become a potential tieback candidate.

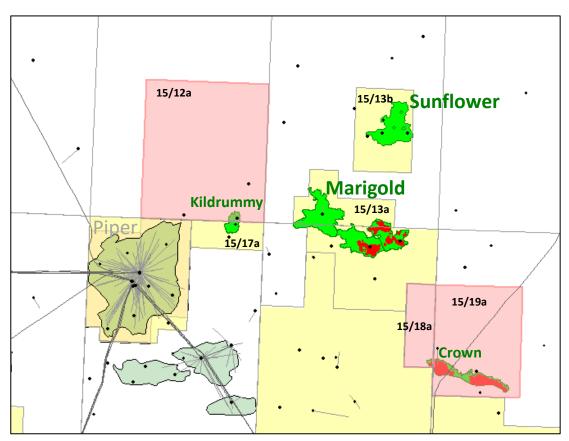
On 30 October 2023, AHUK were offered awards of three blocks in the first batch of the 33rd UK Offshore Licensing Round by the NSTA. One of the blocks was Part Block 15/12a, containing the northern part of the Kildrummy discovery.

Crown Discovery

The other 2 blocks offered as part of the 33rd UK Offshore Licensing Round were Block 15/18a and Part Block 15/19a which are located 12km from Marigold and contain the Crown discovery.

Transaction Rationale

The Kildrummy and Crown discoveries are potential tieback candidates to the common infrastructure provided through the Marigold unitised development and an opportunity to aggregate 2C resources at a competitive unit cost per barrel with the objective of reducing overall unit development and production costs.



Marigold Hub and Surroundings



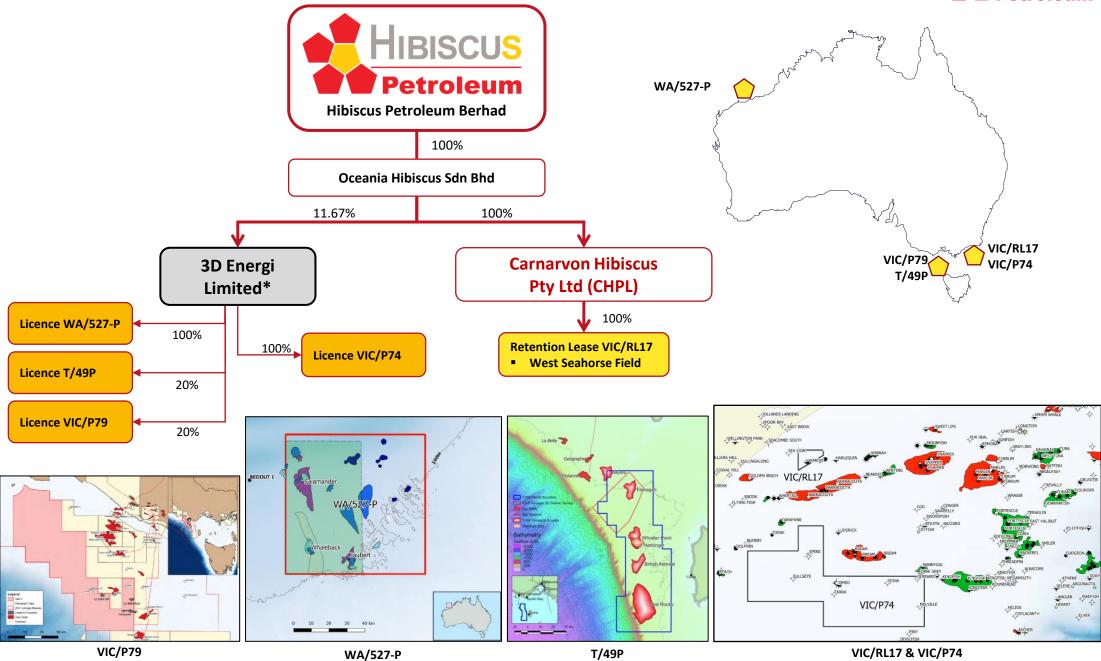
Portfolio of Assets - Australia

Bass Strait Assets

Part 8

Ownership Structure of our Australia Assets





Development & Exploration Opportunities



VIC/RL17 Retention Lease

Award Date: November 2021

Stake: 100% (Concession Operator)

2C Oil Resources: 8.0 MMbbls

Water depth: <50 m Licence Expiry: 2026

Current Status

- VIC/RL17: The VIC/L31 Production Licence was converted to Retention Lease VIC/RL17 on 5 November 2021. Under the Retention Lease Carnarvon Hibiscus Pty Ltd (CHPL) has 2 years to negotiate access to nearby 3rd party infrastructure to develop the field. If successful CHPL has a further 3 years to perform a FEED study on the development concept, Tender for equipment and services, finance the project, take a Final Investment Decision (FID) and convert to a Production Licence.
- VIC/P74: On 21 September 2022, NOPTA approved the transfer of the entire 50% interest held by Carnavron Hibiscus Pty Ltd (CHPL) in VIC/P74 to 3D Energi. 3D Energi now holds 100% interest in VIC/P74 and CHPL has exited the block.
- VIC/P79 & T/49P: The ConocoPhillips and 3D Energi Limited Joint Venture (JV) is proposing to undertake an exploration drilling program that consists of seabed surveys and drilling up to 6 exploration wells. The JV achieved a major milestone in July 2023, with Operator ConocoPhillips Australia contracting the Transocean Equinox semi-submersible drilling rig for an exploration campaign in 2025. The Transocean Equinox is a harsh-environment, semi-submersible that is well suited to operating in locations such as the Otway Basin. The rig is expected to arrive in the Otway in Q1 2025 and 2 exploration wells are to be drilled during Phase 1 of the exploration campaign.



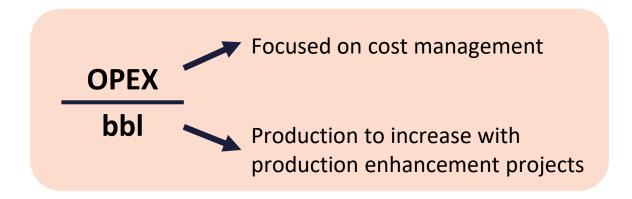
Financial Performance

Part 9

Continuous Improvements & Key Performance Metrics



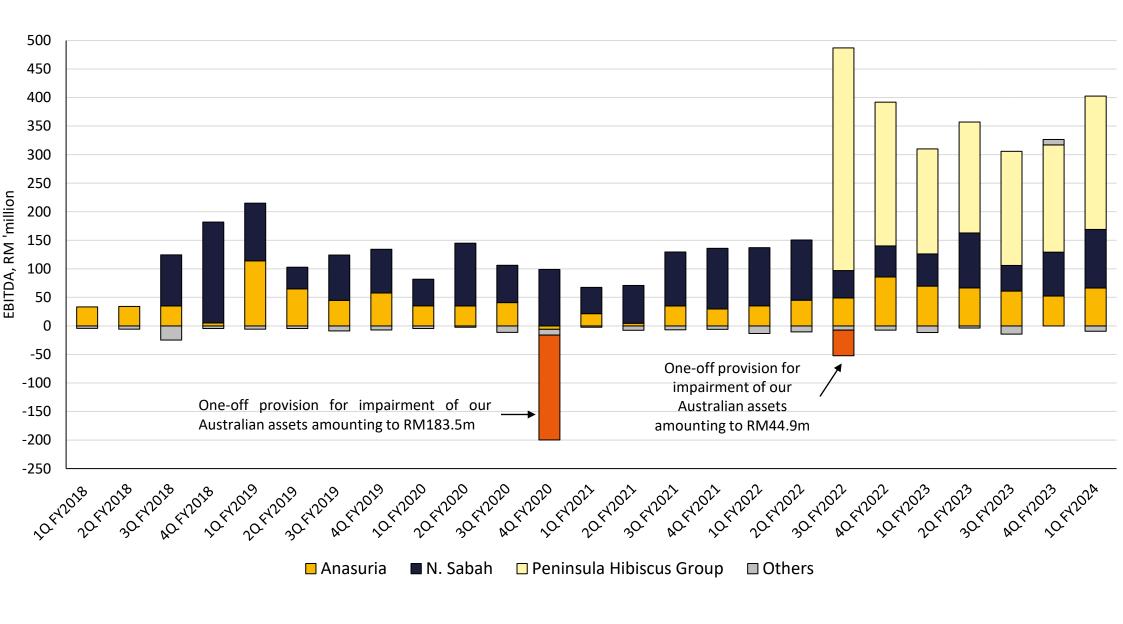
The key indicator (KPI) that measures asset performance is the operating cost per barrel (OPEX/bbI).



As we undertake high capital expenditure projects which involve various tax treatments, including some that are non-cash in nature, we highlight **EBITDA** as an important metric.

EBITDA – Boosted by Peninsula Hibiscus Group Assets





Notes: Others include Group, Investment Holding and Australian activities

Q1 FY2024 Operating Segment Financials



(I) Group P&L by segment

RM'000	Malaysia - and o		CAA	Vietnam	Subtotal (PHSB	Malaysia – North	United	Others ⁽¹⁾	Total (HPB
	Kinabalu	Others			Group) Sabah	Sabah	Sabah Kingdom		Group)
Revenue	137,260	2,649	256,561	-	396,470	246,411	98,356	5,387	746,624
Gross Profit	88,235	2,023	160,395	-	250,653	142,308	74,294	5,387	472,642
EBITDA/(LBITDA)	73,965	6,276	153,367	(23)	233,585	102,596	66,279	(9,489)	392,971
PBT/(LBT)	57,531	6,170	93,645	(838)	156,508	81,612	41,432	(20,382)	259,170
Тах	(23,143)	(245)	(36,533)	187	(59,734)	(32,979)	(10,615)	(1,544)	(104,872)
PAT/(LAT)	34,388	5,925	57,112	(651)	96,774	48,633	30,817	(21,926)	154,298

Peninsula Hibiscus Group assets contributed RM396.5 million to Group's revenue (53.1% of total), RM233.6 million to Group's EBITDA (59.4% of total) and RM96.8 million to Group's PAT (62.7% of total).

(II) Profit Margins of Operating Segments with producing assets

	Malaysia - and O		CAA	Vietnam	PHSB Group	Malaysia – North	United Kingdom
	Kinabalu	Others			Group	Sabah	
Gross Profit Margin	64.3%	76.4%	62.5%	-	63.2%	57.8%	75.5%
EBITDA Margin	53.9%	236.9%	59.8%	-	58.9%	41.6%	67.4%
PAT Margin	25.1%	223.7%	22.3%	-	24.4%	19.7%	31.3%

(III) Healthy liquidity ratio

 The Group is in a healthy net current assets position at RM705.7 million as at 30 September 2023.

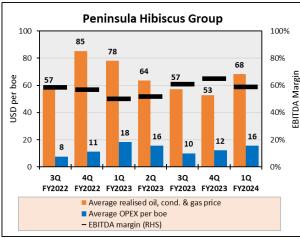
(IV) Completion of CY2023 planned major maintenance campaigns

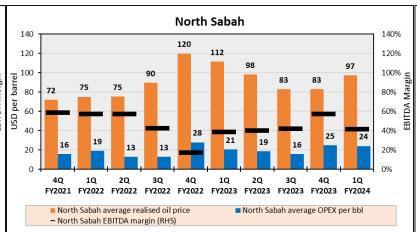
 These results have incorporated expenditure incurred in connection with calendar year ("CY") 2023's planned major maintenance campaigns for PM3 CAA, Kinabalu and North Sabah which were completed during Q1 FY2024.

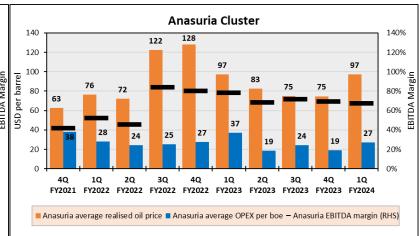
¹ Others include Group and Investment Holding activities and the Australia segment.

Strong and Consistent EBITDA Margins









Flexibility to Navigate Industry Downturns

- Operational control grants the ability to concentrate on operating efficiencies (cost control, production enhancement) when oil prices are low and shift to development mode when oil prices are high.
- High quality operations team helps to reduce downtime to maximise production.
- Remained cash flow positive when oil prices crashed in April 2020 by reducing OPEX and deferring CAPEX.

Strong Focus on OPEX Reduction and Profitability Enhancement

- The average unit production costs (OPEX per boe or OPEX per bbl) for our producing assets are well below the average realised oil price achieved in the respective quarters.
- The careful management of costs to maintain low OPEX and the delivery of production enhancement projects are key towards obtaining low unit production costs.
- Focus on delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority.
- Proven track record of cost control creates an opportunity to improve efficiencies of the recently acquired assets.
- The Group's revenue is almost fully transacted in USD while costs are mainly denominated in the local currencies of the countries that they operate in (i.e. MYR and GBP) and in USD. A healthy USD is favorable to the Group.

Notes:

- 1. The Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets' EBITDA margin in Q3 FY2023 excludes negative goodwill of RM317.3 million.
- 2. Average OPEX per boe is computed based on gross production OPEX divided by gross oil, condensate and gas production.
- The Peninsula Hibiscus Group assets' average realised oil, condensate and gas price is the weighted average realised price of both oil and condensate offtakes and gas sales in the respective financial quarter from Kinabalu, PM3 CAA, PM305, PM314 and Block 46. The Anasuria Cluster's average realised oil price does not include gas prices as gas production in the Anasuria Cluster is not material.

Highlights from the Group's Balance Sheet



RM	As at 30 Sep 2023	As at 30 June 2023	As at 31 Mar 2023	As at 31 Dec 2022	As at 30 Sep 2022
Total assets	6,474.0m	6,198.5m	5,489.2m	5,592.1m	5,690.8m
Shareholders' funds	2,852.1m	2,689.8m	2,443.4m	2,385.3m	2,448.1m
Cash and bank balances	1,202.9m	1,178.7m	864.8m	702.7m	898.8m
Unrestricted cash	947.2m	925.7m	668.3m	532.0m	727.7m
Restricted cash *	255.7m	253.0m	196.5m	170.7m	171.1m
Total debt	437.4m	456.8m	194.1m	98.7m	94.4m
Net debt	(509.8m)	(468.9m)	(474.2m)	(433.3m)	(633.3m)
Debt to Equity ratio	0.15	0.17	0.08	0.04	0.04
Net current assets/(liabilities)	705.7m	687.7m	296.4m	197.5m	(28.3m)
Net assets per share	1.42	1.34	1.21	1.19	1.22

^{*} For more information, please refer to page 7 of the Unaudited Quarterly Financial Report for the quarter ended 30 September 2023.

- Year-on-year, both total assets and shareholders' funds grew by RM783.2 million and RM404.0 million respectively. Included in shareholders' funds as at 30 September 2023 were retained earnings of RM2,359.1 million.
- Total debt balance as at 30 September 2023 relate to the outstanding balance of a term loan drawn down (USD99 million) to aid the Group's capital expenditure and working capital requirements.
- The Group was in a strong liquidity position and recorded a healthy net debt position.
 - Significant debt to equity ratio recorded since 30 June 2023 due to the full draw down of a term loan. The ratio improved slightly as at 30 September 2023 due to partial repayment coupled with higher shareholders' funds.
- Subsequent to incorporating the impact from the acquisition of the entire equity interest in Fortuna International Petroleum Corporation from Repsol
 on 24 January 2022, the Group was in a net current liabilities position for three consecutive quarters, up to 30 September 2022. The strong financial
 performance and positive cash flows from our producing assets have contributed to the positive turnaround to a strong net current assets position after
 that.
- The Group will continue to engage with financial institutions and industry players to explore funding options and capital raising initiatives which run in tandem with our growth plans.



Key Messages

Part 10

Key Messages



Delivering strong and sustainable EBITDA levels as long-term business continuity is of the highest priority

- Strong oil, condensate, and gas price levels have contributed positively to our profitability levels
- In the current quarter, we delivered EBITDA of RM393.0 million and a PAT of RM154.3 million Peninsula Hibiscus Group assets contributed 59.4% and 62.7% to the Group's EBITDA and PAT respectively

Fully operated and producing portfolio on track to meet Group's FY2024 targets

- Sold 1.4 MMbbl of oil and condensate and 0.6 MMboe of gas in the current quarter from our producing assets
- For FY2024, the Group estimates to sell approximately 7.5 to 7.8 MMboe of oil, condensate and gas
- In the current quarter, we achieved an average oil, condensate and gas production of 20,117 boe/day net to the Group, with Peninsula Hibiscus Group assets delivering 66% of this production

Malaysia & UK Projects

- Four exploration targets being pursued in East and West Malaysia in North Sabah and PM3 CAA PSCs respectively
- Supply chain delays may cause First Oil from Teal West to flow only in mid CY2025
- Fyne farm-in: completed process to acquire and operate a 42.5% interest in Licence P2451, containing the Fyne field
- Marigold UUOA: Hibiscus to have 61.25% interest in and be the operator of the unitised Marigold development
- 33rd UK Offshore Licensing Round: Offer of award for 3 blocks containing Crown and northern part of the Kildrummy discovery

Rewarding loyal shareholders with dividends

- Declared a first interim single-tier dividend of 2.0 sen per ordinary share for FY2024 on 22 November 2023
- The Group is aiming to declare a minimum total dividend per share of 7.5 sen over the course of FY2024



Appendix

- Views of Analysts
- Hibiscus in The News
- Reserves and Resources Classification
- Profiles: Board of Directors and Key Management

Views of Analysts



Citi Research **FLASH**

22 Nov 2023 19:07:23 ET | 11 pages

Hibiscus Petroleum (HIBI.KL)

1QFY24 In-Line: Good Start to FY24

CITI'S TAKE

Hibiscus reported 1QFY24 (Jun) core profit of RM154m (+14% YoY), deemed in line with expectations at 33%/36% of Citi's/Street's full-year forecasts. Core earnings rose 65% QoQ largely on higher offtake volumes of 2.0MMboe and higher ASPs. Avg daily production also rose 4.5% QoQ to 20,117 boe/d, driven by Peninsula Hibiscus assets contributing 66% of total. Targeted sales volume

Price (22 Nov 23 17:00) RM2.69 RM3 45 Expected share price return 28.3%

rated Results



HIBISCUS PETROLEUM

Topline lifted by stronger offtake for North Sabah PSC

(HIBI MK EQUITY, HIBI.KL)

22 Nov 2023

(Maintained)

BUY

OIL & GAS

Company Report

MUHAMMAD NUUR ASHMAN

muhammad-nuur-

ashman.a@ambankgroup.com

019-9965475

Rationale for report: Company Result

Fair Value RM3.41 RM2 98/RM2 13 52-week High/I ow

RM2 69

Investment Highlights

Inline

Key Cha Fair value **FPS**

BIMB Securities Research

YE to Ju

23 November, 2023

Hibiscus Petroleum (HIBI MK)

A Good Start

- Maintain BUY (TP: RM3.40). Hibiscus Petroleum (Hibiscus) 1QFY24 core PBT of RM261mn was inline with our estimate at 29% but above consensus' at 34%. It rose by 41% YoY mainly driven by higher O&G sales volume of 2mn barrel of oil equivalent (boe) that arose from inventory drawdown and timing of oil offtake at North Sabah. The company declared a 1st interim DPS of 2.5sen. While we expect earnings to remain robust in coming quarters, we foresee downside risk from its exploration drilling campaign that will be completed in 2HFY24. Nonetheless, maintain a BUY call on Hibiscus with unchanged DCF-derived TP of RM3.40. Our TP implies 0.9x FY24F P/B and 6x FY24F P/E.
- Key Highlights. Core PBT rose 44% QoQ and 41% YoY to RM261mn

BIMB SECURITIES

RM2.69 Share Price BUY **Target Price** RM3.40 26.4%



15.6

vs FBM KLCI

B HongLeong Investment Bank

Results Review & Briefing: 1QFY24

Hibiscus reported 1QFY24 core earnings of RM158.6m (+68% QoQ, +17% YoY). We deem the results to be within our full year FY24f estimates as Hibiscus will

likely deliver lower profits in the coming quarters due to lower guided offtake volume, QoQ, core net profit jumped 68% due to stronger PAT contribution from

North Sabah (+15%). Anasuria Cluster (+55%). Kinabalu oil (+182%) and

HLIB Research PP 9484/12/2012 (031413)

Brian Chin

brianchy@hlib.hongleong.com.my (603) 2083 1717

BUY (Maintain)

Target Price: Previo

Capital u Dividend Expected

PUBLIC INVESTMENT BANK

Hibiscus Petroleum

Commendable start

PublicInvest Research Results Review

Thursday, November 23, 2023

HIBISCUS PETROLEUM BERHAD

Trading Buy

An oil and gas production and development company, currently producing average 20,000 bbl/day. Hibiscus has three producing entities, namely Anasuria Cluster in UK, North Sabah and Peninsula Hibiscus in Malaysia

12-Month Target Price Current Price Expected Retur

Market Bursa Code Bloomberg Tick

High Volume, High Prices

Hibiscus Petroleum (Hibiscus) recorded a strong 1QFY24 core net profit of RM156.6m (+37.9% YoY, +27.7% QoQ) on the back of higher crude offtake volume and realised oil price. This is despite higher overall operating expenditure arising from scheduled maintenance, which compressed its EBITDA

50 Years of Leading in Excellence. November 22, 2023

Hibiscus Petroleum (HIBI MK)

1QFY24: Strong oil prices meet high offtake volumes

Cut FY24-25E EPS by 11%-19%; maintain BUY

We cut FY24-25E EPS by 11%-19% to account for lower in-house average crude oil price assumption of USD80/bbl in 2024E and USD75/bbl in 2025E

(from

BUY

MYR 2.69 12m Price Target MYR 2.99 (+14%) Previous Price Target MYR 4.75

Company Description

Hibiscus is an independent upstream O&G player with portfolio of assets in Malaysia, North Sea and



Snoopin' around

Monday, 27 March 2023



Maybank

Hibiscus (RM0.96 - N-R)

Riding crude oil price trends

Clearer earnings visibility with improved asset performance

Hibiscus is positioned as an upstream O&G riding on the crude oil price trend, supported by higher output since 2018. The company expects its net oil and gas production to improve in 2023-26, underpinned by higher asset productivity and the commencement of first oil at new fields. Financially, the company appears to be in good shape, with core profit surging more than five-fold YoY in FY22 while the balance sheet is not overly stretched.

One of the few successful SPACs

Hibiscus Petroleum is one of the few companies initially listed under the Special Purpose Acquisition Company (SPAC) rule and subsequently graduated into a fullfledged listed company following successful acquisition of qualifying assets. It is an upstream oil and gas company, predominantly in the business of exploration and production with exposure in Malaysia, Vietnam and the UK.

Abdul Hadi Manaf +60 3 2056 7876

hadi.manaf@clsa.com

Key company data l	HIBI MK		N-R
Share capital			
12M high/low		RN	41.49/0.82
3M avg daily vol		1	1.7 US\$2.7
			None
Major shareholders			None
Major shareholders Estimated free float			None
Estimated free float	1W	1M	12M
,	1W 0.0	1M (11.1)	
Estimated free float Performance (%)			12M

Hibiscus in The News

Hibiscus Petroleum taking on mammoth task







Hibiscus Petroleur paying dividends since FY2021

OIL AND GAS By GANESHWARAN KANA

a long way since its listing more than a decade ago, surviving the 2014 oil price crash and breaking the scepticism that investors had on special-purpose acquisition compa-nies (SPACs).

It was the first SPAC to be listed on Bursa Malaysia back in 2011, and it completed its qualifying acquisition (QA) in less than a year after listing.

A SPAC has no commercial opera-

stard itssing.

Some of the star of the st

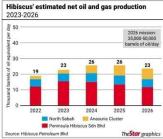
Going forward, the oil and gas (O&G) exploration and production company aims to turbo-boost its production capacity by between 84% and 163% within the next four

years.
By 2026, Hibiscus targets to achieve 35,000 to 50,000 barrels of oil equivalent (boe) per day, as com-pared to just 19,000 boe last year.

pared to just 19,000 boe last year.
In the Investor Day 2023 organised two weeks earlier, Hibiscus said is existing assets could achieve the 2026 production target without The group is looking to spend about US\$43-Smil (R\$M1.52bil) in capital expenditure (capex by 2055, funded from the cashflow from operations, existing cash balance and the existing dish facility of US\$44-Smil (B\$M1.52bil) in CS\$44-Smil (B\$M1.52bil) in CS\$45-Smilh.

Hibiscus eyes aggressive growth

RM1.52bil capex expected to raise production by 2025



The US\$345mil capex is expected Gas Ltd have developed a joint ecoto raise the production capacity to 26,000 boe per day by 2025, but this ment of the Marigold Area via a tie-

North Sabah Purchase US\$52 5mil US\$25mil US\$212.5mil consideration Internal rate of (US\$2.6/harr 689% 298% 63% return (IRR) years 12.2 Incremental net production thousand per day Source: Hibiscus Petroleum Bhd The Star graphics

looks at Vietnam as a key market for growth.

"We see Vietnam as a place with a "(RM1.3bil) in total.

The Anasuria Cluster has an inter-

lot of opportunities and untapped resources," he adds. It is noteworthy that Hibiscus entered the Vietnam market in 2022 following the completion of the acquisition of Spanish energy major Repsol Exploración, SA's upstream assets in Malaysia and Vietnam for a

Hibiscus' asset acquisitions

while the North Sabah and Peninsula Hibiscus assets also have strong IRRs of 298% and 63%, respectively. Pereira says that the fluctuation affect" the operations of these ssets. "We have a fixed expenditure for

Companies & Strategies 3

cast consideration of US\$212.5mil
(RM937.7mil).
The acquisition, made viralibiscus's indirect wholly-owned subsidiary Peninsula Hibiscus Sdn

"We nave a nxed expendure for whe pare and expendure for year. We have a nxed expendure for year. We nave a nxed expend

T is only appropriate that conversations on ESG transcend all business sectors, After all, ESGrelated issues covered by all business sectors are fundamentally similar.

Looking ahead into 2023, we believe that some tough but real issues will need to be addressed. The energy security perspective will continue to get at least as much attention as the climate change agenda if the war in the Ukraine shows no sign of abating.

European countries, in particular, will be



Dr Kenneth **Gerard Pereira** Managing director of Hibiscus Petroleum

placed in even more in the frontline of a piped gas shortage.

Thus, each country will need to critically assess its energy mix and decide if there is an appropriate level of resilience built into it.

Over-reliance on a single source or single supplier could prove to be risky given the economic and political uncertainties faced by the countries of the world today

We also believe that social issues are going to take centre stage in the first half of 2023. The signs are that

China is relaxing some of its policies relating to their zero-Covid policy. It appears that China has not achieved a desired level of herd immunity against Covid and lockdowns need to be administered, sometimes at short notice, to keep the population safe.

The relaxation of the zero-Covid policy may result in increased demand on an already stressed primary energy supply chain, leading to even higher oil and gas

Higher energy costs will drive higher inflation rates, particularly amongst net importers of primary energy, causing social unrest and placing stresses on some fragile political structures.

For 2023, we will enhance our efforts to identify and invest in meaningful initiatives that will positively impact emissions reduction.

We also intend to publicly intensify the message that the successful mitigation of climate change impact is not only the responsibilities of corporations and governments but is an obligation of all of us

> Material reduction of emissions will eventually require personal sacrifices

lackes a gap of about 1,0000 bees a basic to the plant 1,000 bees a gap of about 1,000 bees a ga

BY DR KENNETH PERFIRA

ACTIVISM AT AGMS

the water of Rome's Trevi Fountain was turned black by climate activists

protesting against the use of fossil fuels. Whilst Independent Oil Companies (IOCs) like Shell and ExxonMobil bear the brunt of public demonstrations of climate activism, they only produce a

and gas companies (NOCs), mose or and gas companies entirely or majority-owned by national governments, accounted for 75 per cent of global oil production and controlled 90 per cent of

what motivates the NOCs? Why might they desire to continue to produce their national oil and gas resources against the wishes and views of many of their voting citizens?

cilizens?
Fundamentally, the reasons are also economic. His an industry that supports of the properties of the propertie

devastating consequences, particularly for emerging economies.

THE 2021 IEA ROADMAP

Zero by 2000 - A Koadmap for the Global Energy Sector". This document sought to map how the global energy sector could achieve a net zero target by 2050. The global energy sector was identified as a focus for attention

identified as a focus for attention as it is the source of approximately three-quariers of greenhouse gas (GHG) emissions today. A transformation of the supply

governments.

APC: The Amounced Fledges Case
(AFC) assumes that all announced
national net zero pledges are achieved in
full and on time, whether or not specific
policies currently underpin them.

In its report, the IEA admitted there
was a gap between current rhetoric and
reality but also claimed that pathways
existed to achieve a net zero world by

2050. Whilst the proposed net zero pathways required investment and political will in many areas to achieve more than 400 intermediate milestones, one area that

for oil and gas was necessary, and post-development of currently approved projects, the only investment required is

projects, the only investment required is maintaining existing oil and gas fields. The IEA report also projected an oil price outlook of US\$55 and US\$25 per barrel in 2050 and 2050, respectively. The same report also produced the following projections: From Figure 1, an obvious point to From Figure 1, an obvious point to load to the control of the control of the source Sominate the energy mix until 2050.



Plain speaking

OIL and gas (O&G) companies are showing an increased awareness and focus on envi-ronmental, social and governance (ESG) and

sustainability aspects.

The complex interplay between drivers of change – ecosystem disturbance, deep decarbonisation and climate change – had pressed for collective action within the O&G industry

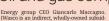
in Malaysia. Initiatives in the O&G industry are focused on reducing carbon emissions by shifting to low-carbon alternatives and utilising more efficient and low-emission technology

More O&G companies are setting targets to reduce greenhouse gas emissions (GHG) over time and enhancing their corporate sustainability reporting practices including complying with the necessary sustainability

complying with the necessary sustainarians standards.

Wah Seong Corp Bhd has a robust GHG emission tracking and monitoring programme in place; the data gathered is processed via its digital dashboard, showing areas that are the biggest contributors of GHG.

residual emission after implementing all possible emission reduction initiatives, we are in the midst of completing the planting phase of our Wasco Forest.
"Carbon credits generated from this project will then offset the residual emission across our group operations," said Wasco



key component.
Natural gas is the cleanest form of fossil fuels and has been included by the European Union as part of their green taxonomy.
Through its acquisition of Repsol

"To reduce operational GHG emissions, Hibiscus is progressively replacing die-sel-driven power generating equipment with solar photovoltaics and wind turbines to electrify its offshore installations. "Decarbonisation efforts include running a pilot project in upgrading membranes and the progression of the progression of the pro-team o

and managing director, Dr Renneth Gerard Pereira.

Under green and clean investments, Hibiscus has evaluated more than 40 oppor-tunities over the past two years; it continues to assess a sizeable number of potential

green, clean and low carbon investments that are sustainable and value accretive.
Such opportunities must deliver tangible, real returns and should not be subject to any

As both developed and emerging econo-

criticisms of 'greenwashing.'

The impact from methane emissions, a major cause of global warming, can be minaspects of ESG. imised via better use of technology such as
It is working with communities in the 3D imaging to inspect oil wells and pipelines, own.

(wasco is an indirect, wholly-owned subsidiary of Wah Seong).

Under the first pillar of its energy transition strategy – portfolio resilience – Hibiscus Petroleum Bhd is increasing natural gas as a

Exploracion, Hibiscus has increased its natu-

ral gas production to 30% of its total produc-tion, from 4%.

"To reduce operational GHG emissions,

used to reduce mentane and other green-house gases from its emissions, as well as up-cycling and repurposing the topside of an existing platform instead of investing in a new build unit." said Hibiscus co-founder and managing director, Dr Kenneth Gerard

Oil and gas companies increase focus on ESG

geographies where it operates; efforts include provision of food baskets to those impacted by the pandemic, and medical support projects with the B40 community and schools.

In terms of governance, Hibiscus seeks to

ness of building, operating and maintaining 7,706km of gas pipeline.
"In the effort to further expand the utilisation of lower carbon energy source in the country, Gas Malaysia is currently exploring the inclusion of biomethane

from palm oil mill effluent to augment its gas supplies.

"Gas Malaysia is also promoting lower emission energy generation via its com-bined-heat-and-power (CHP) systems that generate both heat and electricity using only natural gas." said Gas Malaysia group CEO Ahmad Hashimi Abdul Manap.

The CHP system uses about 32% less fuel and produces 50% less carbon emissions.

and produces 50% less carbon emissions

provide as much disclosure and transparen-cy as possible relating to its operations and financial performance during these volatile practices and standards with internationall

ral gas – has been identified as a transition fuel to replace more polluting fuels. For the past 30 years, Gas Malaysia has been instrumental in contributing towards carbon reduction in Malaysia via its busi-

from palm oil mill effluent to augment its

compared to coal.

O&G companies can make their operations more sustainable by embracing the use
of big data and data analytics, where sustainability issues such as fuel consumption patterns, waste production and on-site inci-dents can be identified with more clarity.

as well as better equipment.

By utilising cleaner, renewable fuels and pledging on net-zero emissions, more O & G-related industries are in a better position to manage their carbon emissions. O&G companies can align their reporting

recognised sustainability frameworks, to better disclose their sustainability matters especially their performance in meeting the relevant sustainability targets.

While the industry is seen to be focusing on being good stewards of the environment, O&G companies also need to initiate and implement programs covering a full spectrum of ESG

trum of ESG.

Opportunities to improve in the social aspect include equal opportunity and workplace diversity, community support and impact management, as well as stakeholder engagement.

Meanwhile, corporate governance

includes transparency in reporting, leader-ship diversity, executive compensation and shareholder rights.

As Malaysia is working towards putting a price on carbon, as announced in Budget 2022 and the 12th Malaysia Plan, investors 2022 and the 12th Maiaysia Plan, investors in O&G companies can risk incurring a sharp loss in asset value, if they are not serious about building new capabilities in renewable and low-emission technology as

well as fuels

the right falent, to generate lasting and sus

well as rues.

This energy transition is a long journey, and requires a combination of stakeholder willpower, enhanced and facilitative government policies and incentives as well as

N RECENT years the halls of the

N RECENT years the halls of the Annual General Meelings (AGMs) of large oil, gas and coal companies have become modern-day coliseums for gladiator-type confrontations between the executive management of colossal energy corporations and those physical colossal energy corporations and those physical colossal energy corporations. During the week of May 21, 2025, Shell, one of the largest international oil and gas producers, conducted its AGM in London amids protests from about 40 exivists. At one point, these activists charged the were seated facing their shareholders, only to be confronted by security personnel.

only to be commoned by security personnel.

Shell has experienced such activism before, with its 2022 AGM delayed for about 5 hours whilst protestors vented their chanls of discontentment. ExxonMobil has also had to endure various forms of corporate "attack". In the same week of Shell's 2025 AGM, the water of Rome's Tree if suntain

fraction of the oil and gas used globally According to 2010 World Bank data, National Oil Companies (NOCs), those oil

proven oil reserves.

Despite so much public anger and discontent on using fossil fuels, why are responsible commercial enterprises and NOCs continuing with such a business?

For the commercially driven IOCs, For the commercially driven IOCs, the formula is simple. There is a demand to be fulfilled and the lure of economic gain. Thus, IOCs have an easily comprehensible raison dêtre. But

some cases, for over a century), sincerely and firmly believe that if they do not continue their economic activities, there will be an energy supply shortfall, with

In May 2021, the International Energy Agency published its landmark "Net Zero by 2050 – A Roadmap for the Global

STEPS: The Stated Policies Scenario (STEPS) takes account only of specific policies already in place or announced by

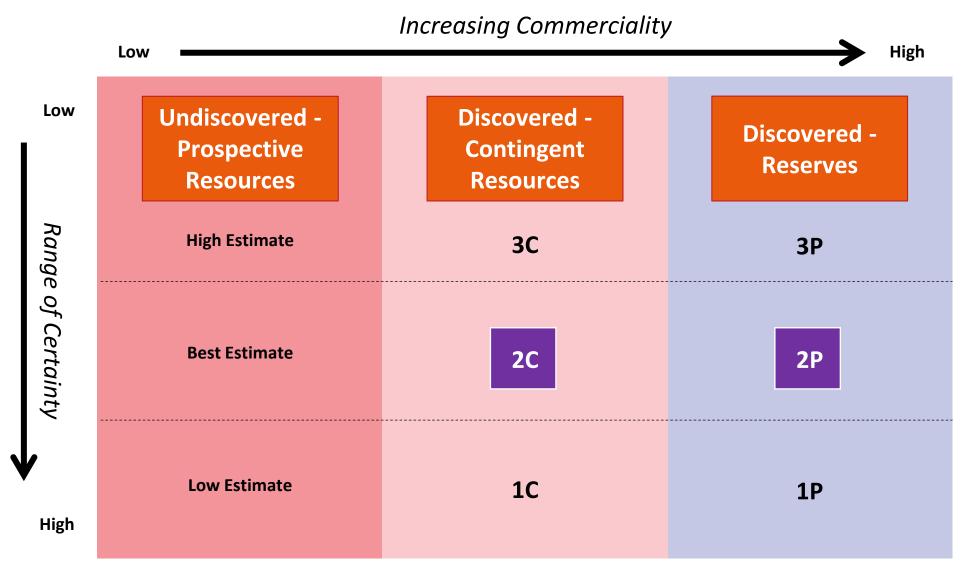
was claimed as not in further need of investment was the oil and gas industry THE END OF OIL AND GAS EXPLORATION Per the IEA report, no further exploration

Activist shareholders and a candid IEA



Reserves and Resources Classification





Source: Society of Petroleum Engineers and World Petroleum Council

Profiles: Board of Directors





Zainul Rahim bin Mohd Zain, Non-Independent Non-Executive Chairman

- Appointed to the Board in December 2010.
- Serves on the Boards of Standard Chartered Saadig Berhad and the Malaysian Dutch Business Council.
- Previously Board member of UKM Holdings Sdn Bhd, Bank Pembangunan Malaysia Berhad, Petronas Carigali Sdn Bhd, redT energy Plc, Cenergi SEA
 Berhad and was Deputy Chairman of Shell Malaysia, Chairman of Shell companies in Egypt, and Managing Director of Shell Egypt N.V.
- Bachelor of Engineering, majoring in Mechanical Engineering, from the University of Western Australia.



Dr Kenneth Gerard Pereira, Managing Director

- Founder of Hibiscus, appointed to the Board in September 2010.
- 35 years' experience in the oil and gas industry, both in the services and exploration and production sectors.
- Serves on the Board of all of Hibiscus Petroleum's subsidiaries, and other various private companies.
- Initiated the oil and gas services business of Sapura Group under Sapura Energy Sdn Bhd.
- Bachelor of Science (Honours) degree in Engineering from the University of Bath; an MBA from Cranfield University; and a Doctorate in Business Administration ("DBA") from the University of South Australia.



Dato' Sri Roushan Arumugam, Non-Independent Non-Executive Director

- Appointed to the Board in July 2011. Chairman of the Remuneration Committee.
- 24 years of experience in the financial services industry.
- Serves on the Boards of South Pickenham Estate Company Limited, Pneumacare Limited and Sri Inderajaya Holdings Sdn Bhd amongst other private companies.
- Previously an Investment Banker at Nomura Advisory Services Malaysia and Deutsche Bank, London.
- MA in English Language and Literature from St. Catherine's College, Oxford University; MA in Law from the University of Bristol, United Kingdom; and MBA from Imperial College Business School, Imperial College, United Kingdom.



Thomas Michael Taylor, Senior Independent Non-Executive Director

- Appointed to the Board in August 2016. Chairman of Audit and Risk Management Committee.
- 39 years of oil and gas industry experience.
- Joined Shell In 1984 until his retirement in 2012. Held various posts and directorships in several Shell Group companies including Finance Director of Shell Malaysia from 2004-2009 and Finance Director of Brunei Shell Petroleum from 2009-2012.
- MA in Engineering from the University of Cambridge.
- Member of the Chartered Institute of Management Accountants.

Profiles: Board of Directors





Dato' Dr Zaha Rina Zahari, Independent Non-Executive Director

- Appointed to the Board in September 2017.
- More than 34 years of experience in financial (including Islamic), commodities and securities industry and the developing of the Malaysian Financial Market, M&A in insurance and Takaful companies.
- Currently the Chairman of Manulife Holdings Berhad and on the Board of Pacific & Orient Berhad, IGB Berhad and Keck Seng (Malaysia) Berhad as an Independent Director. Licensed by Securities Commissions of Malaysia for corporate advisory services.
- Previously served as CEO, RHB securities Bhd; COO, Kuala Lumpur Options and Financial Futures Exchange; and Head of Exchanges of KLSE, MESDAQ, MDEX and Labuan Offshore Financial Exchange.
- BA (Hons) Accounting and Finance from Leeds UK; MBA from Hull University; DBA from Hull University on capital markets research, specialising in derivatives; Global Leadership Development Programme, International Centre Leadership in Finance (ICLIF).



Emeliana Dallan Rice-Oxley, *Independent Non-Executive Director*

- Appointed to the Board in October 2022.
- 36 years of experience in the oil and gas exploration and production industry
- Previously Vice President of Exploration, Upstream, Petronas. Currently on the Board of PGS ASA and Affin Bank Berhad; a member of Heriot-Watt University Malaysia's Business Advisory Board; Advisory Board member for the Women's Global Leadership Conference in Houston.
- Internationally recognised and has won the 2019 Asia Pacific Female Executive of the Year Award, from the Asia Pacific Energy Assembly; was included on the 2020 Global Influencers 275 List by the Women's Energy Council; and received the Distinguished Achievements Award, from the Offshore Technology Conference Asia 2022.
- Bachelor of Science in Geology, from the University of South Carolina; Professional Certification in Decision Quality and Risk Management, from Stanford University, Stanford, California; Advanced Management Program, Harvard Business School.



Zaidah Binti Ibrahim, *Independent Non-Executive Director*

- Appointed to the Board in January 2023.
- 32 years of experience in the oil and gas industry. Has extensive leadership and diverse exposure to ExxonMobil global businesses in North America, Europe, West Africa, Middle East, Asia Pacific.
- Served numerous technical and managerial roles in Canada, United States of America, Australia, and Malaysia.
- Previously served as Director, Imperial Oil Resources and Production Manager, Imperial Upstream, Imperial Oil Limited, Calgary, Canada.
- BEng, University of Wales, Institute of Science & Technology, United Kingdom; Global Leader Forum, Executive Education, from Columbia University in the City of New York; New Leader Program, Executive Education, from Thunderbird School of Global Management.

Profiles: Key Management



Yip Chee Yeong, Chief Financial Officer

- Joined Hibiscus in November 2013; previously VP Finance & Group Controller in Hibiscus.
- Has over 29 years of accounting and finance experience in various industries, namely oil and gas, manufacturing, technology, services, risk consulting, audit and taxation.
- Previously worked at Saatchi & Saatchi as Finance Director of the Malaysia and Singapore offices, and subsequently at Microsoft Malaysia as Chief Financial Officer.
- Fellow member of the Association of Chartered Certified Accountants, United Kingdom and member of the Malaysian Institute of Accountants, Malaysia.
- Bachelor of Arts in Accounting and Finance, Middlesex University.



Dr Pascal Hos, Country Head, Malaysia & Vietnam

- Joined Hibiscus in February 2011 as Head of Petroleum Engineering and a co-founder. Appointed Chief Executive Officer of SEA Hibiscus Sdn Bhd in September 2017, followed by SVP of New Ventures in March 2021 and CEO of Hibiscus Oil & Gas Malaysia Limited in February 2022 prior to commencing current role.
- Over 23 years of experience in general management, field development, reservoir engineering, production technology and rock mechanics in major local and foreign companies.
- Previously worked at Schlumberger Sugar Land Technology Center, NASA Johnson Space Center, Shell International EP and Sarawak Shell Berhad.
- · Bachelor of Science in Mechanical Engineering and PhD in Mechanical Engineering, Rice University.



Joyce Vasudevan, Head, Corporate Finance

- Joined Hibiscus in January 2011 as co-founder and CFO.
- Over 32 years of experience in audit, corporate finance, finance, business planning, operations planning, debt and equity fund raising, investor relations, media relations and strategy development.
- Previously worked at SapuraCrest Petroleum Berhad as head of the Strategic & Operations Planning Unit of the Chief Operating Officer's Office. Also worked at Carlsberg Brewery
 Malaysia Berhad, Ernst & Young, Malaysian International Merchant Bankers Berhad and RHB Sakura Merchant Bankers Berhad.
- Bachelor of Economics, majoring in Accounting, LaTrobe University, Melbourne; Member of the Australian Society of Certified Practising Accountants.



Kevin Robinson, VP Project Assurance & Asset Oversight

- Joined Hibiscus in April 2019.
- Over 45 years of experience in Upstream Oil and Gas mainly in Exploration, Development, New Ventures and Management.
- Previously worked at Sapura E&P and Newfield Asia Pacific as Vice President, built a significant E&P Business in Malaysia developing 10 oilfields and 1 gas field with peak production of 75,000 barrels per day. Also worked for Oryx and Huffco in Technical positions.
- BSc in Geology (Hons), Sheffield University; MSc in Geochemistry, Leeds University.



Chong Chee Seong, VP Strategic Ventures

- Joined Hibiscus in December 2017 as COO of SEA Hibiscus Sdn Bhd and appointed CEO in March 2021 prior to commencing current role.
- Over 22 years work experience in the oil and gas industry, with experiences in surface / subsurface engineering and business development, including design, fabrication, HUC, operations, production planning, petroleum economics and business process management.
- Started career in ExxonMobil, and later joined Newfield Malaysia, which was acquired by Sapura Energy in 2013.
- Master in Mechanical Engineering (MEng), Cambridge University; Master of Arts in Engineering, Cambridge University.



Lim Kock Hooi, Group General Counsel

- Joined Hibiscus in October 2014.
- Over 33 years of experience in oil & gas law practice, both as in-house counsel and external counsel, covering asset transactions, project documentation, and management and resolution of project execution issues, claims & disputes.
- Previously worked at PETRONAS as a petroleum geologist and then Senior Legal Counsel, at Azman, Davidson & Co as a managing partner, and at Caelus Energy Asia as Senior Vice President, Legal.
- Bachelor of Science in Applied Geology, University of Malaya; and LLB, University of London.

Profiles: Key Management



Deepak Thakur, CFA, VP Economics and Business Planning

- · Joined Hibiscus in March 2012.
- Over 16 years of experience in the oil & gas industry in a career dedicated to developing financial models & cash flows, performing valuation & sensitivity analysis, debt funding, corporate planning, financial due diligence and reservoir engineering.
- Previously worked with Essar Group Business Leadership Programme (BLP), Morgan Stanley and Prize Petroleum Ltd in India on multiple oil and gas opportunities based in South East Asia, United Kingdom, Australia, Africa and India.
- Chartered Financial Analyst (CFA), CFA Institute, United States of America; MBA (Major in Finance), Indian Institute of Management (IIM), Bangalore, India; B. Tech in Petroleum Engineering, Indian Institute of Technology (IIT), Dhanbad, India.



Stewart McMickle, VP New Ventures

- · Joined Hibiscus in March 2023.
- Over 32 years' experience in the oil and gas industry involving upstream business analysis, LNG and gas marketing, business development and acquisition/divestment of oil and gas properties. Early career spent in project engineering and maintenance engineering assignments in oil refineries.
- Worked in diverse roles including Marketing Manager for RasGas in Qatar, Divestment Manager accountable for sale of late life producing properties onshore US and offshore Gulf of Mexico, Middle East Business Development Executive focused on UAE, Iraq and Oman and Project Executive for international divestment campaigns.
- Previously worked in Chevron, Mobil and ExxonMobil.
- Bachelor of Science in Mechanical Engineering, Louisiana Tech University; and MBA (Finance) in Tulane University.



Syarifah Aliza Syed Azauddin, VP Corporate Governance

- Joined Hibiscus in September 2011; previously Senior General Manager, Corporate Finance, Secretarial and Regulatory Compliance prior to commencing current role.
- Over 26 years of experience in various areas of corporate finance, asset management, private equity, corporate strategy including Environmental, Social and Governance (ESG), corporate governance, audit and general management encompassing production of Annual Report (including Sustainability Report), investor relations management and risk identification and mitigation.
- Previously the Deputy Head, Alternative Investment Group at KFH Asset Management Sdn Bhd. Prior to that, worked with the International Business team of Kuwait Finance House (Malaysia) Berhad and Artisan Encipta (M) Sdn Bhd, the venture capital arm of MIMOS Berhad. Career commenced in the Commercial & Marketing and Internal Audit Departments of Renong Berhad Group.
- B. Arts (Hons) in Accountancy and Finance, Lancaster University, United Kingdom; and MBA, International Islamic University, Malaysia.



Dr Ambrose Gerard Corray, VP InfoTech & Digitalisation

- Joined Hibiscus in January 2019. Previously consulted for Hibiscus from bid submission for North Sabah asset in 2016 through transition and transfer in March 2018.
- Over 40 years oil and gas industry global experience. Previously worked in service companies Schlumberger, GE Oil & Gas; oil companies VP, E&P / COO at Interlink Petroleum & CEO of Loyz Energy (Catalist listed) and Director, Loyz Australia.
- Held various roles from field engineer through senior management, including Country Manager (Brunei), Training & Development Instructor (UK/US), Supply Chain Management (Asia, Middle East), Market Strategist, Geo-market Manager (Indonesia/Australia).
- Founder of Petrosearch Pte Ltd, a service provider in M&A, Capital Markets, Executive Placement, Project Management, Coaching, Training & Development.
- Bachelor of Science (Hons) Mechanical Engineering (Kings College London); MBA and Doctorate in Business Administration (Southern Cross University, Australia).



Noor Ashiah Yang, VP Group Human Capital

- Joined Hibiscus in February 2023.
- Over 25 years' experience in various areas of human capital namely organizational development, talent management, reward and compensation, employee engagement/industrial relation, corporate governance and ESG.
- Previously worked at Velesto Energy Berhad as VP of HR and headed human capital functions for various oil & gas and energy companies including Bumi Armada, Sapura Crest, Petra Energy, Dialog, Eden Group and Renong Group.
- B.A Economics (Hons) Laurentienne University, Sudbury, Canada.

Profiles: Key Management





Lily Ling, VP Corporate Development

- Joined Hibiscus in January 2020.
- Has 20 years of diversified experience in investment banking, corporate finance, investor relations, consulting, corporate communications, finance and audit.
- Previously with Sapura Energy Berhad, where she worked on corporate finance and investor relations and led the RM4 billion rights issue exercise in 2019. Prior to that in CIMB Investment Bank for eight years as Director of Corporate Finance, involved in the structuring, planning and execution of corporate finance transactions, covering mergers and acquisitions, debt and equity capital markets, including two major initial public offerings with combined transaction value of RM19.1 billion.
- · Career commenced at Ernst & Young, leading the audit of companies in various industries.
- B.A (Honours) in Accounting, University of Hertfordshire, United Kingdom; and Fellow Member of the Association of Chartered Certified Accountants, United Kingdom.



Lai Wai Peng, VP Business Transformation

- Joined Hibiscus in March 2023.
- Over 22 years of experience in the oil and gas industry with proven track record of establishing, creating value and monetising successful operated upstream oil and gas company.
- · Worked in diverse roles across Commercial, M&A, Corporate Finance, Strategy & Planning, Business Development and Head of Business Unit in Malaysia, UK and Australia.
- Spent her career working in Accenture, Shell UK, Woodside Energy and Ping Petroleum.
- BSc in Chemical Engineering, National University Malaysia; Advanced Management Program, Harvard Business School.



Nurzalina Jamaluddin, VP Low Carbon Ventures

- Joined Hibiscus in April 2021, COO of SEA Hibiscus and moved to Low Carbon Ventures as of February 2023.
- Over 23 years of experience, mostly in the oil and gas industry, in diverse roles across surface, subsurface, planning, business process improvement, transformation, business development, sales, commercial and trade policies.
- Spent majority of her career in ExxonMobil E&P Malaysia Inc, and later served as Vice President and founding member of Malaysia Petroleum Resources Corporation (under the Prime Minister's Department), Senior Commercial Advisor in Talisman Energy and Chief Business Development Officer and Secretary to the Board of Governors at the Asia School of Business (in collaboration with Bank Negara Malaysia and MIT Sloan School of Management, Boston).
- Active in coaching and mentoring in the energy and women advocacy space.
- · BSc in Chemical Engineering, Cornell University (Cum Laude), NY, USA.



Mohammed Farroukh Abdul Aziz, Chief Operating Officer, SEA Hibiscus Sdn Bhd

- Joined Hibiscus in January 2023.
- Over 25 years of experience in the oil and gas industry in general management, strategic planning, asset management, development and production operations, financial performance management, risk mitigation and HSSE management, procurement and stakeholder management.
- Previously worked in ExxonMobil, Petronas Carigali, Murphy Oil and SapuraOMV Malaysia.
- Most recent role was Head of Malaysia Assets with SapuraOMV where he is managing and supporting business development activities in exploration, development, and production operations.
- MSc International Management, Kings College, University of London; BEng (Hons), Engineering (Mechanical), University of Warwick.



David Jayakumar Richards, Head of Subsurface, SEA Hibiscus Sdn Bhd

- Joined Hibiscus in October 2011.
- 28 years experience as a petroleum geoscientist in the exploration, development and production and planning phases of the oil and gas industry.
- Previously worked at Sun Oil Far East Malaysia, ExxonMobil Exploration & Production Malaysia, Carigali-Hess, and Newfield Sarawak Malaysia as Senior Geologist.
- Bachelor of Science in Earth Science, Universiti Kebangsaan Malaysia.

Contact



For more information please contact:

Investor Relations Team

faq@hibiscuspetroleum.com